

# **Thailand Strategy**

25 April 2023

Market Outlook | Market Strategy

# **Market Strategy**

### **Navigating Towards The 2023 National Polls**

- The new administration will take office in early August. Thailand's upcoming general election has been set for 14 May, and the kingdom's 30th prime minister and his Cabinet will take office in early August. We believe that more than three political parties will be needed to form the new government at this time. Uncertainty may emerge during the "vacuum period" between the formation of a new coalition government and the election of a new prime minister in May and June. That said, the national polls may result in a strong (stable) or weak (unstable) government. We anticipate the SET to be volatile over the next two months. This may result in a risk-or-reward scenario, with an estimated index movement of ±1x P/E or ±84pts of the SET's EPS.
- SET's year-end target at 1,764pts. We anticipate a 5.8% YoY growth in SET earnings this year (Figure 8), largely due to a full year of Thailand's reopening and the improvement in the microeconomic environment albeit with more macroeconomic challenges built in. Our year-end SET Index target of 1,764pts is derived from a baseline of 21x subjective P/E (10-year mean P/E of 20.89x) similar to the index's end-2022 close. According to our P/E band analysis (Figure 11), 2023's year-end SET Index will close at a P/E that falls within 19-21x, ie 1,596-1,764pts.

#### Investment themes:

- i. Countdown to polling day on 14 May. Based on past elections, there will be more outflows and sell-on-news for stocks related to political parties, following the election results in June-July. Beyond this, we would prioritise healthcare, banks, utilities, ICT, and commodities-related stocks. We avoid infrastructure under this theme, as there is a possibility of a 2-3 month delay in the FY23 budget disbursement, the lack of new infrastructure project bids and execution during the new government's transition, and policy risks due to the change in government.
- ii. Earnings recovery and margin expansion from 3Q23 onwards. Inflation is likely to return to its target range by mid-2023 and fall to 2.9% and 2.4% in 2023 and 2024. However, the cost-push with a marginal squeeze will continue, albeit slower, in industries with higher price elasticity in demand eg F&B, consumer, contractor, construction materials, low-end housing, and condominiums until 2Q23. Corporate earnings could hit a bottom in 2Q23 (weak QoQ, strong YoY). Overall QoQ growth may be lower than projected, but this should also still point to an improvement due a full year of Thailand's reopening.
- iii. China's reopening (6- to 12-month investment horizon). This will be positive for Thailand's trade and tourism while boosting domestic consumption, international trade, direct investments, and housing sales. In 2022, net foreign direct investments (FDI) in Thailand exceeded THB434bn (USD12.65bn) an increase of 36% YoY with China being the largest foreign investor, injecting THB77bn.

Company Name	Rating	Target (THB)	% Upside (Downside)	P/E (x) Dec-23F	P/B (x) Dec-23F	ROAE (%) Dec-23F	Yield (%) Dec-23F
Advanced Info Service	Buy	233.00	9.9	21.3	6.8	33.1	3.5
Bangkok Dusit Medical Services	Buy	36.50	23.7	35.2	5.5	16.1	1.7
Central Pattana	Buy	83.50	20.6	25.1	3.5	14.5	1.6
Central Retail Corporation	Buy	53.00	21.1	33.5	3.0	9.3	1.2
CP ALL	Buy	79.00	23.4	29.2	5.1	18.6	1.7
PTT	Buy	46.00	48.4	8.2	0.8	10.2	5.9
PTT Exploration & Production	Buy	183.00	15.8	9.4	1.2	13.8	4.3
PTT Oil and Retail Business	Buy	29.00	30.6	23.6	2.4	10.6	1.3
Siam Cement	Buy	400.00	29.4	9.7	0.9	10.1	4.9
Siam Commercial Bank	Buy	150.00	49.3	8.6	0.7	8.0	4.2
WHA Corp	Buy	4.60	4.5	15.5	2.1	14.3	4.0

Source: Company data, RHB

### Analyst

Stocks Covered

Rating (Buy/Neutral/Sell):

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Last 12m Earnings Revision Trend:



40 / 14 / 8

Mixed

62

#### The 2023 general election will be on 14 May



Source: The Nation

#### **Election timeline**

- 7 May: Early voting, also open to the elderly and disabled
- 14 May: General Election Day
- Early July: Election Commission will officially announce polling results (yellow/red cards could be applied to parties and their candidates within 46 days after the election date)
- Mid-July: King Maha Vajiralongkorn opens the Parliament and a new parliament president is appointed
- . Late July: New prime minister is elected by the Parliament
- Early August: New Cabinet takes office and will announce its policies to the Parliament

Source: Election Commission, Deputy Prime Minister Wissanu Kreangam

#### End-2023 SET index target is 1,764pts

Key Inputs	2020	2021	2022	2023E	2024E
Return on Equity	4.2%	9.4%	8.4%	8.4%	8.7%
EPS (THB)	36.20	88.41	79.45	83.99	91.15
EPS growth	-55.7%	144.2%	-10.1%	5.7%	8.5%
BV (THB)	833.7	911.1	937.6	978.5	1,024.1
Dividend yield	1.0%	2.1%	1.9%	2.6%	2.9%
P/E (x)	40.04	18.75	21.00	18.96	17.47
P/BV (x)	1.74	1.82	1.78	1.63	1.56
SET index closed (pts)	1,449	1,658	1,669	1,764	1,914
SET/Market return	-8.3%	14.4%	0.7%	6.4%	14.7%
Dividend yield	1.0%	2.1%	1.9%	2.6%	2.9%
Total return	-7.3%	16.5%	2.6%	9.0%	17.6%

Source: RHB



### **Economic Outlook**

### Tourism may surprise on the upside, but trade prognosis is uncertain

#### Key points:

- We hosted an expert speaker series conference with representatives from the Bank of Thailand (BoT) and the Fiscal Policy Office (FPO) on 5 Apr.
- ii. Our takeaway from this was that policymakers were positive on tourism arrivals in 2023, although trade may continue to cap growth this year. The officials also cited falling inflation risks for the year ahead.
- iii. The main implications of our meeting with the policy makers in terms of our forecasts are:
  - a) Thailand's GDP growth still sees downside risks against the official target.
  - b) Inflation will decelerate especially in 2H23.
  - c) BoT will keep its benchmark rate at 1.75% for the year ahead.

**BoT kept its GDP growth rate forecast at 3.6% YoY.** This is against the estimates by the Office of the National Economic & Social Development Board (NESDB) at 3.2% YoY and the Ministry of Finance's 3.8% YoY projection. On inflation, the central bank downgraded headline and core inflation to 2.9% (from 3%) and 2.4% (from 2.5%) during its latest monetary policy statement.

We think policymakers are optimistic about tourist arrivals in 2023, although trade may continue to cap growth in 2023. The BoT cited that the official forecast of tourism arrivals of 27-28m visitors in 2023 was "conservative" and below market forecasts of around 30m. The officials added that foreign tourism demand is expected to increase in 2023 across all nationalities, and is confident that arrivals will amount to around or above 2m persons for the year ahead. The support for tourism demand is also underpinned by China's gradual reopening, which has led to a near doubling of its inbound tourists – to 5.8% of total visitor arrivals in the first two months of 2023, compared with 3.1% in 2021.

Conversely, both the BoT and FPO cited that the prognosis for trade remains uncertain. The central bank said Thailand's GDP growth will hinge on production and investment growth for 2023, although we think that the BoT is being relatively cautious about the resiliency of the recovery pace. Empirically, exports declined 4.7% in Feb 2023 from a 4.5% contraction during the previous month – this led to trade deficit readings for the past four consecutive readings. Policymakers, however, added that a recovery in trade momentum is expected in 2H23 on the back of their China GDP growth outlook of 5.5% for this year. Consequently, the officials were comfortable with forecasting Thailand's current account balance to turn to a mild surplus in 2023, from a deficit in 2022.

**Beyond trade.** The FPO officials said the kingdom's banking system is well capitalised and debt levels are healthy, which are key proxies to pay attention to – given the recent fall-out in the US and Europe's banking systems. Thailand's non-performing loans have declined to 2.72% of total loans at the latest reading, while public debt to GDP also softened to 61.1% as of Feb 2023. The FPO said the goal is to keep Thailand's public debt to GDP below the fiscal sustainability framework level of 70% in the foreseeable future. Moreover, most debts are domestically sourced at 98.4% of the total debt, with 88.4% of this in long-term tenor structures, which suggests the debt is sustainable and minimally exposed to FX risks.

**Inflation.** BoT officials have said that inflation peaked in 3Q22. Inflation rates have declined significantly recently. We note that March's headline Consumer Price Index decelerated to 2.8% YoY – the lowest point since Dec 2021 – while core inflation slowed to 1.8% or its slowest pace in 14 months.

Notwithstanding the decline in inflation rates of late, BoT cited upside risks to inflation due to: i) Producers passing on higher costs that were previously absorbed in the past, while ii) price pressures may accelerate due to demand-side pressures. The inflation outlook also remains uncertain, owing to the heightened uncertainty surrounding the global monetary policy stance and stress on the banking systems, especially in the advanced economies.

# The main implications of our meetings with policymakers in terms of our forecasts are:

- i. Thailand's GDP growth still sees downside risks against the official target.
- ii. Inflation will slow down, especially in 2H23.
- iii. BoT will keep its benchmark rate at 1.75% for the year ahead.



We keep our GDP growth estimate at 3% YoY for 2023, which is slower than the central bank's forecast of 3.6%. In 1H23, growth should slow to trend before recovering in 2H23. We have maintained a cautious outlook for Thailand since 2022. This is a view which is materialising. Since 2H22, the kingdom's externally-facing industries – specifically trade, investment, and manufacturing – have been the key drags on overall growth – in line with the slowdown in global trade demand. Recent high-frequency data suggests pockets of weakness, especially in manufacturing, trade, and private investment activities.

We maintain Thailand's full-year 2023 headline and core inflation forecasts at 3% and 1.4%. We think core inflation will fade to below 1% in 4Q23, while the overall price momentum will stay soft for the year ahead, on the back of moderating commodity prices and easing supply chain congestion. Thailand, as an economy, remains a price-taker in terms of global energy and metal prices, which have benefited from the decline in commodity prices in March.

We look for the BoT to keep its benchmark rate at 1.75%, due to the slowing price pressures and trade uncertainties in 2023. We think the current benchmark rate level is appropriate and balanced to foster economic growth in Thailand amid slowing inflation risks for the year ahead. Furthermore, the kingdom's domestic negative real interest rate has narrowed to -1% in March vs -3.8% in Jun 2022, indicating that the rate hikes since 2022 will gradually normalise real interest rate levels to positive levels by 2H23.

Figure 1: Key economic forecasts

	2021	2022	2023F	2024F	1Q23F	2Q23F	2H23F
Real GDP Growth (% YoY)	1.6	2.6	3.0	4.0	3.7	2.0	3.2
Contribution to real GDP Growth (%)							
Private Consumption	0.4	3.5	1.8	1.9	2.2	0.5	1.5
Gross Fixed Capital Formation	0.8	0.6	-0.1	0.3	-0.4	-0.2	-0.6
Government Consumption	0.6	0.0	-0.8	-0.2	-0.5	0.0	-0.9
Net Exports	-3.6	1.6	2.4	0.0	2.7	1.7	3.6
СРІ	1.2	6.1	3.0	2.8	4.1	2.5	2.7
Policy Interest Rate	0.50	1.25	1.75	1.75	1.75	1.75	1.75
Current Account Balance (% of GDP)	-2.1	-3.4	1.2	4.5	-0.1	2.6	1.2
Fiscal Balance (% of GDP)	-5.5	-2.7	-3.0	-3.0	-4.0	-4.0	-2.0

Source: CEIC, RHB Economics & Market Strategy

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## **Key Investment Highlights**

#### The positives

**Election spending to contribute 0.12% of GDP in 2Q23.** In 2Q23, general election spending is estimated to contribute 0.12% of GDP. The Cabinet has approved a THB5.94bn budget for the Election Commission (EC) to hold the upcoming polls. Conversely, the EC has stated that politicians may not spend more than THB1.5m per head, and this applies to approximately 10,000 registered candidates. We have calculated the initial spending of THB21bn that can be circulated into the economy, contributing c.0.12% of GDP in 2Q23. The printing and out-of-home media, fast-moving consumer goods (FMCG) and the F&B industries would be the first to benefit from this election spending.

**Tourism is gaining traction.** The Tourism Authority of Thailand (TAT) anticipates that tourism revenues (domestic and foreign) will generate up to THB2.4trn (USD70bn) this year, accounting for approximately 14% of GDP or about 80% of income in 2019 (pre-pandemic level). THB880bn (37%) should come from domestic tourists, while the remaining THB1.5trn (63%) will be from foreigners. Thailand welcomed 2.1m foreign visitors in January, and another 2m in February and March – taking the total to 6.5m visitors in 1Q23. During the long Songkran holiday in April, over 3.8m Thais and approximately 305,000 foreign tourists are expected to visit the country. From 1 Jan to 2 Feb, 99,429 China tourists visited Thailand, and the 1Q23 number is expected to hit 300,000. As a result, the TAT revised its previous estimate of 5m inbound Chinese tourists this year to 7-8m.

**Foreseeable risks.** The two policymakers addressed recent banking stresses in the US and Europe, which have had no direct impact on Thailand's financial system. This is given Thailand's low investment exposure of c.THB100-200m (USD3-6m), from commercial banks with investments in distressed foreign assets in the US and Europe.

#### The risks

- i. Geopolitical tensions remain uncertain or escalate. Our attention is now shifting to the conflict between the US and China over Taiwan economic downturns in the former two countries may greatly dampen Thailand's export growth. Last year, 16.6% of Thailand's exports went to the US, vs 12% to China, and 1.6% to Taiwan.
- ii. A global recession, banking stresses in some advanced economies, rising energy prices, and a food crisis could all contribute to increased inflation.
- iii. Inflation could remain high for longer than expected. The situation may shift from costpush to demand-pull inflation as the economic recovery gains traction. If prices rise faster than GDP (3-4%), this would lead to a decline in real wages and higher borrowing costs as interest rates rise.
- iv. External factors causing capital to exit the Thai equity market.
- v. Changes in government and policy, and its stability. The upcoming general election, which could result in a change in government and prime minister, may cause political insecurity and inconsistency in long-term economic policies.



### **Investment Themes**

### Theme 1: Countdown to general election on 14 May

The bulk of voters are from the Geneneration X (Gen X) and Generation Y (Gen Y) groups (ie 27-58 years old). More than 52m Thais are eligible to vote. They will receive two ballots – one for a district representative and another to select their party of choice. There are 400 district seats (constituency MP), and the remaining 100 seats will be apportioned according to the party ballot results (party-list MP). In the last election, the ratio was 350 constituency MPs and 150 party-list MPs. By early July, the EC will declare the winners. The Parliament, comprising the 500 just-elected Lower House members and 250 appointed senators, will convene in mid-to-late July to select a prime minister. Voters can be classified by age, with Gen X comprising the most significant number of voters, followed by Gen Y. These two segments represent voters aged 27-58, and total 31.235m – similar to the previous general election held in 2019.

Figure 2: Breakdown of voters at the upcoming 2023 general election

Generation	Birth year range	A # 0 # 0 # 0 # 0	Number
Generation	Birth year range	Age range	Number
Gen Z	1997 - 2012	11 - 26	<b>7,670,354</b> Of them, 4,012,803 will be first-time voters
Gen Y	1981 - 1996	27 - 42	15,144,468
Gen X	1965 - 1980	43 - 58	16,091,150
Baby Boomers	1946 - 1964	59 - 77	11,153,133
Silent Generation	1925 - 1945	78 - 98	2,227,540
Older	before 1925	older than 98	36,179

Source: Bangkok Post

**750** parliamentarians will choose the new prime minister. According to the Constitution, this is the final session in which the 250 senators can join the 500 members of the House of Representatives to select the next prime minister from lists submitted by parties with at least 5% of the Lower House seats. In other words, a political party with fewer than 25 MP seats cannot nominate a candidate for the position. It could imply that General Prayut Chan-O-Cha, the leader and prime minister candidate of the United Thai Nation Party, must be eligible to win at least 25 MP (in terms of his party) seats in the May election. Later, the prospective premier must receive at least 376 votes from both the House of Representatives and the Senate, out of 750 seats. We believe senators will not be required to participate in the selection of the prime minister – which was previously not done.

Figure 3: Prime ministerial candidates and key campaign promises according to political party



Source: Bangkok Post

Figure 4: The standpoints of the leader and core members of each political party

- / WH	AT'S IT A	LL ABOUT	M
Parties' stances on key issues	Agree	Disagree	Not clear
1 Rewriting the entire constitution	MMI Pheu Thai Party Move Forward Party Palang Pracharath Party Bhumjaithai Party Democrat Party	United Thai Nation Party	
2 Amending Section 112 or lese majeste law	Move Forward Party	<ul> <li>United Thai Nation Party</li> <li>Palang Pracharath Party</li> <li>Bhumjaithai Party</li> <li>Democrat Party</li> </ul>	Pheu Thai Party
<ul> <li>Granting an amnesty</li> <li>for cases of alleged corruption during the coup-maker National Council for Peace and Order's rule</li> </ul>		<ul> <li>United Thai Nation Party</li> <li>Palang Pracharath Party</li> <li>Bhumjaithai Party</li> <li>Democrat Party</li> </ul>	Pheu Thai Party Move Forward Party
to offenders in the colour-coded conflict	Pheu Thai Party Move Forward Party Bhumjaithai Party Democrat Party		<ul> <li>United Thai Nation Party</li> <li>Palang Pracharath Party</li> </ul>
4 Ending military conscription	Pheu Thai Party  Move Forward Party	<ul> <li>United Thai Nation Party</li> <li>Palang Pracharath Party</li> <li>Bhumjaithai Party</li> <li>Democrat Party</li> </ul>	

Source: Bangkok Post

Figure 5: Top candidates for prime minister according to NIDA



Source: National Institute of Development Administration (NIDA)I

**Political vacuum during May-June**. At this stage, we maintain our view that the new government will be formed by more than three political parties, with the frontrunner being Pheu Thai. However, there is no guarantee that it will become the leader of the new government. In addition, the results of this election may not bring about an outright winner among the individual parties. This could lead to uncertainties during the "vacuum period" in May-June, before a new coalition government emerges and voting for a new prime minister commences. Such a government will either be "strong" (stable) or "weak" (instable).

**The selection of prime minister.** This election will be the last term that the Constitution allows for 250 senators to join 500 MPs in selecting the new prime minister. To avoid disputes and conflict while the country weathers the transition period, we do not think the premier will be selected in quite the same situation as that of 2019.

**To perform and under-perform.** According to past statistics, investors are typically upbeat prior to general elections, and there is a pick-up in foreign fund inflows. Examples taken from past general elections point to a dual impact:

- i. Trading sentiment and liquidity should improve further, potentially attracting more investors back to the market. According to historical data, the sectors to feel the first round of the ripple effect of polls are: Energy, banks, property and consumer.
- ii. Companies with government ties may see short-term investor speculation like those in infrastructure and industrial estates. Players involved in new media also see a pickup in interest, over those in traditional media. Meanwhile, the technology (ICT) sector would be a laggard.
- iii. We also note that in the period of the two months after the previous election (in 2019), ie June and July, profit-taking on construction stocks was at a historical high. This was due to changes in the government and national policies. Healthcare, ICT, and utility sector are the safest haven.

**Safe haven stocks.** Based on past elections, there will be more outflows and sell-on-news in stocks related to political parties following election results. Looking beyond that event, we would prioritise healthcare, banks, utilities, ICT, and commodity-related stocks. We would avoid infrastructure counters under this theme because there is a possibility of a 2-3 month delay in the 2023 budget disbursement, no new infrastructure project bidding and execution being done during the new government's transition, and the risk of policies changing.

However, if the new government comes from the same coalition of parties like the previous one, we would likely see policies remaining consistent – so we advocate investors to add infrastructure stocks to their portfolios. (Sino-Thai Engineering & Construction (STEC TB, BUY, TP: THB16.20) and Bangkok Motorway & Metro (BEM TB, BUY, TP: THB11).

#### Top picks:

- i. PTT (PTT TB, BUY, TP: THB46, dividend yield 5.4%),
- ii. PTT Exploration & Production (PTTEP TB, BUY, TP: THB183)
- iii. PTT Oil & Retail Business (OR TB, BUY, TP: THB29)
- iv. CP All (CPALL TB, BUY, TP: THB79)
- v. Airports of Thailand (AOT TB, BUY, TP: THB82)
- vi. Bangkok Dusit Medicals (BDMS TB, BUY, TP; THB36.50)
- vii. Advance Info Services (ADVANC TB, BUY, TP: THB233)
- viii. Siam Commercial Bank (SCB TB, BUY, TP: THB150)
- ix. Kasikornbank (KBANK TB, NEUTRAL, TP: THB155)

#### Theme 2: Earnings and margin recovery from 3Q23 onwards

Inflation to normalise from 2Q23. The BoT pared down its 2023-2024 GDP forecasts to 3.6% and 3.8%, from 3.7% and 3.9%. However, the central bank's policy committee increased its policy rate to 1.75% from 1.50%, and believes the economic recovery is on track, with upside inflation risks from the demand side. The BoT forecasts tourism (28m arrivals) and private consumption will drive GDP growth while the export of goods will gain momentum in 2H23. The central bank is of the view that inflation is likely to return to its target range by mid-2023, and fall to 2.9% and 2.4% for 2023 and 2024. Not that RHB economists believe the central bank may have little impetus to raise rates beyond 1.75% in 2023. Meanwhile, the FPO revised its 2023-2024 headline and core inflation forecasts downwards to 2.8% and 2.4%, from 2.9% and 2.3%.

The FPO forecasts 2023 GDP to grow by 3.8% YoY this year vs the BoT's and RHB's 3.6% YoY and 3% YoY estimates. The economic growth engines are tourism, domestic consumption, and private investments. Meanwhile, due to the transition period to the new government in 3Q23, public spending and consumption will be flat-to-contracting. Fundamentally, 1H23 is set to be weaker than 2H23 due to external issues — high commodity prices, inflation and interest rate surges, weakness in the export sectors, as well as FX volatility. We expect the cost push with marginal squeeze tensions to continue, albeit slower, in industries with higher price elasticity of demand — eg F&B, consumer, contractor, construction materials, low-end housing, and condominiums — until 2Q23.

Corporate earnings could hit a bottom in 2Q23 (weak QoQ, strong YoY). Overall QoQ growth may be lower than projected, but YoY growth should be higher due to the full year of the country's reopening. Sectors that may cushion and outperform estimates are: oil & gas (O&G), refineries, road & rail and airport transportation, F&B, tourism, retail, consumer staples, and healthcare. That said, manufacturers will suffer the most and likely book lower sales and margins, before cost pressures gradually normalise in 2H23.

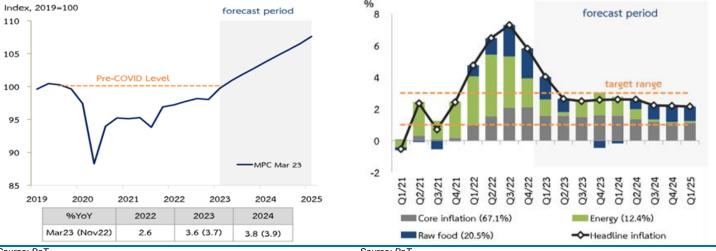
**Top Picks:** As 2Q23 earnings are expected to hit rock bottom and recover in 3Q23, we think it would be a good time to re-enter on weakness, for the stocks of key manufacturers like:

- i. Siam Cement (SCC TB, BUY, THB400, Dividend Yield 4.8%)
- ii. Sino-Thai Engineering & Construction (STEC TB, BUY, TP: THB16.20)
- iii. The Erawan Group (ERW TB, BUY, TP: THB5.30)



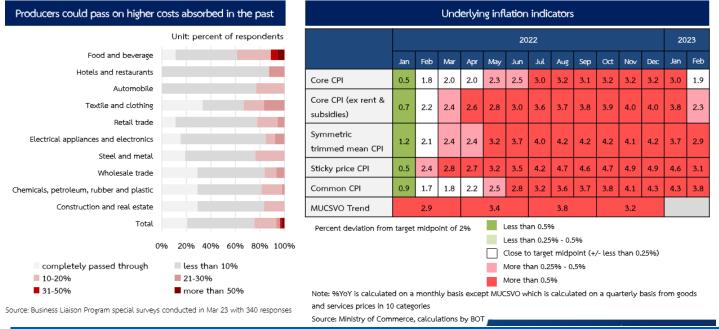
Figure 6: 2023 GDP resumes to pre-pandemic levels

Figure 7: Inflation to normalise from 2Q23, with upside risks to monitor



Source: BoT Source: BoT

Figure 8: Most underlying inflation indicators remain elevated



Source: BoT

### Theme 3: China's reopening (6-12M investment horizon)

**Tourism.** China tourists accounted for 28% of all tourist arrivals in Thailand in 2019, accounting for 11m out of the total 40m, and spending from these visitors alone contributed around 0.3% of GDP that year. We believe China tourist arrivals in 2023 could reach 4.5m (18% of total tourist arrivals of 24.8m) and estimate that they will contribute 1.5% of GDP ((THB59,000/head/trip) x 4.5m) / c.GDP = THB17.5trn).

**International trade.** Thailand exported 12% of its total output to China, the kingdom's second-largest export market in 2022. As such, China's reopening should alleviate supply chain bottlenecks and increase FDI into Thailand.

**FDI.** In 2022, net FDI in Thailand exceeded THB434bn (USD12.65bn), marking an increase of 36% YoY. China was the largest foreign investor, injecting THB77bn. The majority of these FDI were for projects in electronics, automotive (primarily EV), and food processing. Furthermore, China investors play an important role in Thailand's EV car industry, and five Chinese EV car manufacturers – including one that is partnering PTT Group (PTT) – have recently announced plans to invest in Thailand:



- i. MG: THB2.5bn investment budget, sales target of 10,000 cars in 2023.
- ii. GWM: THB12bn investment budget, sales target of 18,000 cars in 2023.
- iii. BYD: THB36bn investment budget, sales target of 24,000 cars in 2023.
- iv. NETA Auto: THB3bn investment budget, sales target of 15,000 cars in 2023.
- v. In the latest development, Chinese carmaker Changan Automobile has announced a THB9.8bn investment to develop a range of models here. The Chongqing-based firm plans to make three types of EVs — battery EVs, plug-in hybrid EVs, and rangeextended EV (also known as REEV) — as well as batteries for domestic sale and export.

NETA Auto is also collaborating with PTT subsidiary Arun Plus to develop an EV ecosystem and assemble Neta vehicles to establish an ASEAN production hub. Following that, BYD made a splash by purchasing land in Thailand's Eastern Economic Corridor (EEC) with WHA Corp (WHA), Thailand's largest industrial estate developer, to build its first EV manufacturing plant in South-East Asia. BYD's investment is WHA's most significant deal in 20 years, emphasising the importance placed on EV production.

Previously announced in May 2022 was a USD1bn deal between Foxconn and Arun Plus, through their new venture Horizon Plus to develop and manufacture EVs in Thailand, with a factory completion date of 2024.

**Residential and industrial estates.** Total high-rise condominiums transferred in 2022 amounted to THB18bn, of which 30% are Chinese buyers. These also included the purchase of industrial land.

#### **Top Picks:**

- i. Central Retail Corporation (CRC TB, BUY, TP: THB53)
- ii. Airports of Thailand (AOT TB, BUY, TP: THB82)
- iii. Bangkok Dusit Medical Services (BDMS TB, BUY, TP: THB35)
- iv. Minor International (MINT TB, BUY, TP: THB41.50)
- v. The Erawan Group (ERW TB, BUY, TP: THB5.00)
- vi. WHA Corp (WHA TB, BUY, TP: THB4.60)
- vii. Supali (SPALI TB, BUY, TP: THB26.40, dividend yield: 6.6%)
- viii. PTT (PTT TB, BUY, TP: THB46, dividend yield: 5.4%)
- ix. PTT Oil & Retail Business (OR TB, BUY, TP: THB29)

### 2023 SET index target of 1,764pts

We pare down our end-2023 SET index target to 1,764pts from 1,819 points as 2022 total earnings missed our estimate by -12.3%, primarily due to 4Q22 numbers (Figure 16). These, in turn, were due to lower-than-estimated earnings from the banking sector (Kasikornbank), net losses in the petrochemicals, steel, construction sectors, and specifically, hefty losses in ICT stocks such as Jasmine International (JAS TB, NR), Jasmine Technology Solution (JTS TB, NR), Samart Corp (SAMART TB, NR), Samart Digital Public (SDC TB, NR), True Corp (TRUEE TB, NR), and Thaicom (THCOM TB, NR).

In 2022, the combined SET earnings showed that revenue surged by 34% YoY, but net profit fell by 6.6% YoY – implying cost overruns and margin pressure. The corporate net margin narrowed to 5.3% from 7.6% in 2021. As a result, the SET's ROE fell from to 9% from 10.5% (Figure 21) in the corresponding periods. Nevertheless, the SET's financial health has remained strong, with its total debt-to-equity (ex-financial D/E) ratio remaining stable at 1.61x for over three years. Due to 20 new stocks being listed in 2022, the SET's EPS was diluted by 3.3%.



Figure 9: SET earnings and valuations

Year	Net Profit (THB m)	+/-	EPS (THB)	+/-	BPS (THB)	ROE	P/BV (x)	P/E (x)	Div. Yield
2006	454,351	-9.0%	60.8	-12.8%	413.3	14.7%	1.65	11.18	4.9%
2007	484,464	6.6%	62.6	3.0%	430.9	14.5%	1.99	13.70	3.4%
2008	364,006	-24.9%	45.9	-26.7%	438.9	10.5%	1.03	9.80	7.5%
2009	457,863	25.8%	57.3	24.8%	472.0	12.1%	1.56	12.83	3.6%
2010	567,772	24.0%	70.4	22.9%	511.9	13.7%	2.02	14.68	3.1%
2011	594,419	4.7%	72.5	3.0%	541.8	13.4%	1.89	14.14	3.6%
2012	714,534	20.2%	84.1	16.0%	602.8	13.9%	2.31	16.56	3.2%
2013	755,587	5.7%	85.4	1.5%	638.4	13.5%	2.03	15.22	3.5%
2014	648,800	-14.1%	70.1	-17.8%	669.0	10.6%	2.24	21.36	2.5%
2015	622,277	-4.1%	65.3	-22.4%	707.3	9.2%	1.82	19.74	2.7%
2016	852,004	36.9%	87.2	33.6%	756.3	11.5%	2.04	17.70	3.0%
2017	944,064	10.8%	94.1	8.0%	800.3	11.7%	2.19	18.63	2.8%
2018	933,176	-1.2%	91.3	-3.0%	828.5	10.9%	1.89	17.12	2.9%
2019	865,415	-7.3%	81.6	-10.6%	848.3	9.6%	1.86	19.35	2.6%
2020	402,283	-53.5%	36.2	-55.7%	833.7	4.2%	1.74	40.04	1.0%
2021	1,044,446	159.6%	88.4	144.2%	911.1	9.7%	1.82	18.75	2.1%
2022	973,288	-6.8%	79.5	-10.1%	937.6	8.5%	1.78	21.00	1.9%
2023E	1,030,041	5.8%	84.2	6.0%	981.2	8.6%	1.63	18.96	2.6%
2024E	1,117,908	8.5%	91.4	8.5%	1,027.0	8.9%	1.56	17.47	2.9%

Source: RHB

We anticipate a 5.8% growth in SET earnings this year (Figure 12), due primarily to the full year of the country's reopening and improved microeconomic environment – albeit with more macroeconomic challenges. Our year-end SET index target of 1,764 points is derived from a baseline of 21x subjective P/E (10-year mean P/E of 20.89x) as the previous year-end SET index's close. According to our P/E band analysis (Figure 11), the SET will trade within 19-21x P/Es, or between 1,596pts and 1,764pts.

Figure 10: SET's P/E band in the range of 19-21x

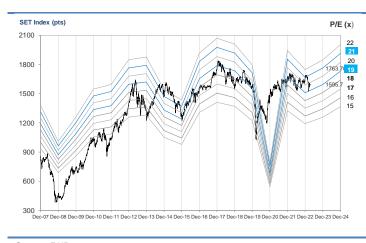


Figure 11: SET valuation matrix (5-year and 7-year mean P/Es = 21.8x)

		EPS (THB)		P/BV		BV (THB)	
P/E (x)	2022	2023E	2024E	(x)	2022	2023E	2024E
	79.45	83.99	91.15	(^)	937.6	978.5	1,024.1
growth	-10%	5.7%	8.5%	growth	9.3%	2.9%	4.4%
19.00	1,510	1,596	1,732	1.70	1,594	1,663	1,741
19.50	1,549	1,638	1,777	1.78	1,669	1,742	1,823
20.00	1,589	1,680	1,823	1.80	1,688	1,761	1,843
20.50	1,629	1,722	1,869	1.85	1,735	1,810	1,895
21.00	1,669	1,764	1,914	1.90	1,782	1,859	1,946
20.89	1,660	1,755	1,904	1.80	1,688	1,761	1,843
21.80	1,732	1,831	1,987	1.90	1,782	1,859	1,946
26.60	2,113	2,234	2,424	1.90	1,782	1,859	1.946
SET Target	1,669	1,764	1,914	Historic	al mean	P/E	P/BV
Market return	0.7%	5.7%	14.7%	3-y	ear	26.60	1.80
Dividend Yield	1.9%	2.6%	2.9%	5-y	ear	21.80	1.90
Total return	2.6%	8.3%	17.6%	7-y	ear	21.80	1.90
POE	Q /10/	Q /10/	Q 70/	10-	voor	20.80	1.00

Source: RHB Source: RHB

Figure 12: Net profit & growth by sector

Net Profit (THB m)		2014	2015	2016	2017	2018	2019	2020	2021	2022	2023E	2024E
Agribusiness		4,343	2,934	2,076	1,360	3,990	70	11,695	20,331	11,172	11,730	12,176
Gr	rowth	-11.4%	-32.4%	-29.3%	-34.5%	193.5%	-98.2%	16538%	73.8%	-45.0%	5.0%	3.8%
Food & Beverage		42,403	43,090	45,811	47,156	44,685	55,147	35,554	29,773	66,374	71,186	76,041
Gr	rowth	48.7%	1.6%	6.3%	2.9%	-5.2%	23.4%	-35.5%	-16.3%	122.9%	7.3%	6.8%
Household Goods		1,890	1,746	2,041	808	1,135	201	1,102	318	107	884	1,082
Gr	rowth	0.4%	-7.6%	16.8%	-60.4%	40.5%	-82.3%	449.3%	-71.1%	-66.4%	726.4%	22.4%
Bank		206,916	193,005	200,142	186,651	202,805	213,016	144,972	188,229	205,763	221,452	241,279
Gr	rowth	3.8%	-6.7%	3.7%	-6.7%	8.7%	5.0%	-31.9%	29.8%	9.3%	7.6%	9.0%
Finance & Securities		13,178	13,758	15,242	17,627	23,104	31,841	30,610	39,405	39,833	37,941	38,897
Gr	rowth	6.4%	4.4%	10.8%	15.7%	31.1%	37.8%	-3.9%	28.7%	1.1%	-4.8%	2.5%
Petrochemical		21,009	33,876	52,049	73,482	72,923	23,484	8,962	85,638	28,998	35,299	41,730
Gr	rowth	-47.9%	61.2%	53.6%	41.2%	-0.8%	-67.8%	-61.8%	855.6%	-66.1%	21.7%	18.2%
Automotive		5,291	5,353	5,225	5,523	6,414	4,328	2,503	6,054	7,359	8,031	9,269
Gr	rowth	-19.2%	1.2%	-2.4%	5.7%	16.1%	-32.5%	-42.2%	141.9%	21.6%	9.1%	15.4%
Construction Materials		45,200	60,191	71,355	64,281	53,447	43,814	48,542	68,219	39,226	43,575	45,862
Gr	rowth	-1.8%	33.2%	18.5%	-9.9%	-16.9%	-18.0%	10.8%	40.5%	-42.5%	11.1%	5.3%
Property & Development		57,498	59,224	57,382	69,856	68,069	77,032	37,375	49,774	73,195	82,002	88,752
Gr	rowth	-13.9%	3.0%	-3.1%	21.7%	-2.6%	13.2%	-51.5%	33.2%	47.1%	12.0%	8.2%
Contractor		9,165	7,574	8,726	2,327	2,108	6,739	449	2,153	(2,767)	(825)	2,122
Gr	rowth	n.a.	-17.4%	15.2%	-73.3%	-9.4%	219.7%	-93.3%	379.4%	-228.5%	-70.2%	-357.2%
Energy		88,735	53,634	202,724	281,898	260,812	209,687	93,624	284,084	332,293	278,212	288,668
Gr	rowth	-55.8%	-39.6%	278.0%	39.1%	-7.5%	-19.6%	-55.4%	203.4%	17.0%	-16.3%	3.8%
Commerce		34,832	41,861	49,023	51,150	54,380	53,814	43,483	53,715	59,227	67,242	74,182
Gr	rowth	-1.8%	20.2%	17.1%	4.3%	6.3%	-1.0%	-19.2%	23.5%	10.3%	13.5%	10.3%
Medias		5,313	4,151	328	(929)	4,514	4,234	(2,493)	5,454	5,701	6,110	6,607
	rowth	-50.6%	-21.9%	-92.1%	-383.2%	-585.9%	-6.2%	n.m.	n.m.	4.5%	7.2%	8.1%
Healthcare		15,846	16,944	18,973	21,967	22,185	27,995	14,605	35,607	34,818	39,141	43,348
	rowth	15.6%	6.9%	12.0%	15.8%	1.0%	26.2%	-47.8%	143.8%	-2.2%	12.4%	10.7%
Tourism		2,748	3,452	3,621	4,681	4,546	2,628	(11,628)	(9,512)	(1,822)	3,547	4,647
Gr	rowth	-47.1%	25.6%	4.9%	29.2%	-2.9%	-42.2%	n.m.	n.m.	n.m.	n.m.	n.m.
Transportation		3,682	1,795	22,308	28,579	23,370	24,587	(154,756)	58,963	23,889	28,425	31,632
	rowth	-48.6%	-51.2%	1142.6%	28.1%	-18.2%	5.2%	n.m.	n.m.	-59.5%	19.0%	11.3%
ICT		64,647	87,495	53,783	46,007	49,131	62,881	44,719	45,024	24,376	32,298	39,145
Gr	rowth	4.1%	35.3%	-38.5%	-14.5%	6.8%	28.0%	-28.9%	0.7%	-45.9%	32.5%	21.2%
Electronics		12,549	14,773	13,574	11,335	10,781	6,123	11,104	13,277	23,771	27,674	31,605
	rowth	21.2%	17.7%	-8.1%	-16.5%	-4.9%	-43.2%	81.3%	19.6%	79.0%	16.4%	14.2%
Total SET		648,800	622,277	852,004	944,064	933,176	865,415	402,283	1,044,444	973,285	1,030,037	1,117,904
	rowth	-14.1%	-4.1%	36.9%	10.8%	-1.2%	-7.3%	-53.5%	159.6%	-6.8%	5.8%	8.5%
Ex. Energy & petrochemical		539,056	534,768	597,230	588,684	599,442	632,244	299,697	674,722	611,994	716,525	787,507
	rowth	4.7%	-0.8%	11.7%	-1.4%	1.8%	5.5%	-52.6%	125.1%	-9.3%	17.1%	9.9%
Ex. Banks		441,884	429,272	651,862	757,413	730,372	652,399	257,311	856,215	767,523	808,585	876,625
	rowth	-20.6%	-2.9%	51.9%	16.2%	-3.6%	-10.7%	-60.6%	232.8%	-10.4%	5.3%	8.4%
Ex. Energy, petrochemical, b		332,141	341,763	397,088	402,033	396,637	419,228	154,725	486,493	406,232	495,073	546,228
Gr	rowth	5.3%	2.9%	16.2%	1.2%	-1.3%	5.7%	-63.1%	214.4%	-16.5%	21.9%	10.3%

Source: SET Smart, RHB

Figure 13: EPS by sector

EPS (THB)	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023E	2024E
Agribusiness	12.64	9.44	6.68	4.23	11.80	0.19	34.24	55.73	28.55	30.14	31.28
Food & Beverage	610.98	592.19	629.15	624.13	541.35	658.34	416.36	341.31	645.30	690.64	737.74
Household Goods	1.63	2.83	3.22	1.24	1.73	0.00	1.76	0.49	0.15	1.25	1.52
Bank	50.67	46.11	47.87	44.26	48.05	48.53	33.08	42.95	43.24	46.62	50.80
Finance & Securities	130.25	124.90	137.15	156.82	204.09	248.41	222.71	240.06	220.95	208.11	213.35
Petrochemical	39.42	63.23	96.92	139.02	132.03	42.52	16.23	155.14	56.43	69.14	81.74
Automotive	34.21	34.68	33.55	34.33	39.72	26.70	17.16	41.49	48.10	52.33	60.40
Construction Materials	663.17	918.66	1,085.79	885.35	723.40	593.30	654.53	917.87	527.75	582.44	613.02
Property	17.55	16.55	16.13	18.88	18.09	17.28	8.45	10.98	16.26	18.17	19.66
Contractor	5.67	4.58	5.16	1.37	1.24	3.81	0.24	1.13	(1.38)	(0.41)	1.07
Energy	759.08	420.10	1,506.11	1,865.26	1,727.49	1,373.67	603.29	1,655.97	1,895.86	1,583.47	1,642.97
Commerce	901.79	1,069.49	1,166.82	1,346.45	1,426.27	1,370.40	950.37	1,002.45	1,088.89	1,246.79	1,375.49
Media	1.61	1.12	0.09	(0.24)	1.09	1.12	(0.64)	1.27	1.25	1.33	1.44
Healthcare	125.45	132.98	146.36	161.10	159.92	196.32	101.00	245.54	250.41	286.12	316.87
Tourism	14.77	18.46	19.50	25.44	24.59	7.83	(53.26)	(41.45)	(7.90)	15.37	20.14
Transportation	1.02	0.48	6.01	7.49	5.93	6.16	(36.31)	13.61	5.48	6.46	7.18
ICT	8.42	11.00	6.47	5.48	5.60	6.98	4.93	4.82	2.58	3.43	4.15
Electronics	111.65	130.68	119.48	100.10	95.20	53.87	94.87	113.78	203.72	240.88	275.09
SET	70.13	65.25	87.18	94.14	91.34	81.64	36.20	88.41	79.45	84.22	91.40
Growth	-17.8%	-22.4%	33.6%	8.0%	-3.0%	-10.6%	-55.7%	144.2%	-10.1%	6.0%	8.5%
MAI	9.59	6.79	11.29	4.74	6.92	14.64	4.94	11.15	7.13	7.98	9.83
Growth	-4.5%	-29.1%	66.2%	-58.0%	45.8%	111.7%	-66.3%	125.9%	-36.1%	12.0%	23.2%



Figure 14: ROE by sector

ROE	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023E	2024E
Agribusiness	7.7%	6.0%	4.2%	2.5%	6.8%	0.1%	16.1%	23.2%	11.2%	11.0%	10.7%
Food & Beverage	13.7%	12.5%	12.2%	11.0%	9.4%	11.1%	6.8%	5.2%	9.6%	9.7%	9.7%
Household Goods	7.5%	9.9%	10.7%	4.2%	6.3%	1.1%	6.0%	1.7%	0.5%	3.9%	4.6%
Bank	14.3%	11.8%	11.3%	9.7%	9.9%	9.4%	6.1%	7.4%	7.7%	8.0%	8.3%
Finance & Securities	15.4%	12.9%	13.0%	13.9%	16.1%	15.5%	13.8%	13.3%	11.6%	10.3%	10.0%
Petrochemical	5.7%	9.2%	13.7%	16.2%	14.3%	4.8%	1.9%	15.3%	5.4%	6.3%	7.2%
Automotive	10.5%	10.0%	9.8%	9.4%	10.4%	6.5%	3.7%	8.7%	9.8%	10.1%	10.9%
Construction Materials	15.0%	18.0%	19.1%	15.7%	12.5%	10.2%	10.2%	12.7%	7.2%	7.6%	7.6%
Property	12.5%	10.8%	10.0%	10.9%	9.8%	9.7%	4.8%	5.9%	8.3%	8.8%	9.0%
Contractor	11.0%	8.4%	9.0%	2.4%	2.2%	6.3%	0.4%	2.0%	-2.5%	-0.8%	1.9%
Energy	5.4%	3.0%	10.4%	13.3%	11.8%	9.4%	4.2%	10.5%	11.2%	8.9%	8.7%
Commerce	17.3%	18.6%	14.2%	15.6%	15.4%	15.8%	9.9%	7.2%	7.4%	8.0%	8.3%
Media	9.6%	6.9%	0.6%	-2.1%	10.0%	9.3%	-5.5%	12.0%	12.6%	13.5%	14.6%
Healthcare	17.2%	16.1%	16.0%	15.5%	14.1%	15.1%	7.7%	16.9%	15.9%	16.1%	16.1%
Tourism	5.5%	6.9%	6.9%	8.5%	7.9%	3.4%	-17.8%	-11.2%	-2.1%	4.0%	5.0%
Transportation	1.1%	0.5%	6.5%	8.1%	6.6%	6.5%	-81.0%	21.1%	8.3%	9.3%	9.7%
ICT	30.1%	34.7%	17.9%	14.6%	15.5%	19.2%	15.9%	14.6%	8.4%	10.5%	12.0%
Electronics	15.1%	16.0%	13.7%	11.4%	10.7%	6.5%	10.8%	11.8%	18.3%	18.9%	19.1%
SET	10.6%	9.2%	11.5%	11.7%	10.9%	9.6%	4.2%	9.4%	8.4%	8.4%	8.7%
MAI	6.3%	4.3%	6.7%	2.3%	3.6%	7.2%	2.3%	4.2%	3.8%	4.6%	5.4%

Source: RHB

Figure 15: P/E, P/BV by sector

P/E (x)	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023E	2024E
Agribusiness	18.1	17.4	38.9	51.7	15.3	791.5	7.0	5.3	8.2	7.6	7.3
Food & Beverage	19.3	17.6	22.3	22.3	19.9	18.8	28.7	39.1	19.7	16.9	15.8
Household Goods	32.0	15.5	14.7	30.9	16.2	n.m.	14.1	61.8	167.2	19.7	16.1
Bank	11.7	9.2	10.4	13.0	10.7	9.1	10.2	9.7	9.0	8.2	7.5
Finance & Securities	14.3	18.7	23.0	21.4	17.0	17.6	21.5	23.2	21.1	20.0	19.5
Petrochemical	18.9	11.7	10.4	10.3	9.7	22.7	62.6	7.2	17.7	13.1	11.1
Automotive	14.1	12.3	13.5	17.1	11.8	14.8	25.6	13.1	11.1	9.7	8.4
Construction Materials	17.9	14.0	12.0	14.2	14.8	16.7	14.4	11.0	17.5	14.5	13.8
Property	16.4	15.5	16.7	17.5	15.4	14.6	24.4	21.8	16.7	14.5	13.4
Contractor	23.8	29.6	26.4	84.7	68.9	17.5	239.1	67.5	(50.4)	(154.6)	60.1
Energy	24.6	35.3	13.6	13.2	13.3	18.3	37.8	14.9	13.2	14.5	14.0
Commerce	31.7	24.5	31.7	33.4	27.4	28.1	35.4	37.0	35.9	29.6	26.9
Media	50.2	56.2	659.9	n.m.	43.7	48.0	n.m.	n.m.	36.8	31.9	29.5
Healthcare	32.4	39.8	39.4	33.1	35.2	28.6	46.5	23.4	28.8	26.0	23.5
Tourism	35.5	33.7	30.8	31.5	25.4	60.8	n.m.	n.m.	n.m.	45.1	34.4
Transportation	218.9	501.4	46.6	51.3	61.4	66.1	n.m	24.7	68.5	55.6	49.9
ICT	27.5	12.7	22.8	30.1	25.3	23.1	27.7	40.0	64.1	48.3	39.9
Electronics	13.6	13.8	17.9	18.3	15.8	24.0	65.2	57.9	50.9	48.7	42.7
SET	21.4	19.7	17.7	18.6	17.1	19.4	40.0	18.7	21.0	19.0	17.5
MAI	73.0	76.9	54.6	113.9	51.5	21.1	68.1	52.2	82.0	66.4	53.9
D/RV (v)	2014	2015	2016	2017	2018	2010	2020	2021	2022	2023E	2024E
P/BV (x)	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023E	2024E
Agribusiness	1.4	1.0	1.6	1.3	1.0	1.0	1.1	1.2	0.9	0.8	0.8
Agribusiness Food & Beverage	1.4 2.6	1.0	1.6 2.7	1.3 2.4	1.0 1.9	1.0 2.1	1.1 1.9	1.2	0.9 1.9	0.8 1.6	0.8 1.5
Agribusiness Food & Beverage Household Goods	1.4 2.6 2.4	1.0 2.2 1.5	1.6 2.7 1.6	1.3 2.4 1.3	1.0 1.9 1.0	1.0 2.1 0.7	1.1 1.9 0.8	1.2 2.0 1.1	0.9 1.9 0.8	0.8 1.6 0.8	0.8 1.5 0.7
Agribusiness Food & Beverage Household Goods Bank	1.4 2.6 2.4 1.7	1.0 2.2 1.5 1.1	1.6 2.7 1.6 1.2	1.3 2.4 1.3 1.3	1.0 1.9 1.0 1.1	1.0 2.1 0.7 0.9	1.1 1.9 0.8 0.6	1.2 2.0 1.1 0.7	0.9 1.9 0.8 0.7	0.8 1.6 0.8 0.6	0.8 1.5 0.7 0.6
Agribusiness Food & Beverage Household Goods Bank Finance & Securities	1.4 2.6 2.4 1.7 2.2	1.0 2.2 1.5 1.1 2.4	1.6 2.7 1.6 1.2 3.0	1.3 2.4 1.3 1.3 3.0	1.0 1.9 1.0 1.1 2.7	1.0 2.1 0.7 0.9 2.7	1.1 1.9 0.8 0.6 3.0	1.2 2.0 1.1 0.7 3.1	0.9 1.9 0.8 0.7 2.4	0.8 1.6 0.8 0.6 2.1	0.8 1.5 0.7 0.6 1.9
Agribusiness Food & Beverage Household Goods Bank Finance & Securities Petrochemical	1.4 2.6 2.4 1.7 2.2 1.1	1.0 2.2 1.5 1.1 2.4 1.1	1.6 2.7 1.6 1.2 3.0 1.4	1.3 2.4 1.3 1.3 3.0 1.7	1.0 1.9 1.0 1.1 2.7 1.4	1.0 2.1 0.7 0.9 2.7 1.1	1.1 1.9 0.8 0.6 3.0 1.2	1.2 2.0 1.1 0.7 3.1 1.1	0.9 1.9 0.8 0.7 2.4 1.0	0.8 1.6 0.8 0.6 2.1 0.8	0.8 1.5 0.7 0.6 1.9 0.8
Agribusiness Food & Beverage Household Goods Bank Finance & Securities Petrochemical Automotive	1.4 2.6 2.4 1.7 2.2 1.1	1.0 2.2 1.5 1.1 2.4 1.1	1.6 2.7 1.6 1.2 3.0 1.4	1.3 2.4 1.3 1.3 3.0 1.7	1.0 1.9 1.0 1.1 2.7 1.4	1.0 2.1 0.7 0.9 2.7 1.1	1.1 1.9 0.8 0.6 3.0 1.2	1.2 2.0 1.1 0.7 3.1 1.1	0.9 1.9 0.8 0.7 2.4 1.0	0.8 1.6 0.8 0.6 2.1 0.8 1.0	0.8 1.5 0.7 0.6 1.9 0.8
Agribusiness Food & Beverage Household Goods Bank Finance & Securities Petrochemical Automotive Construction Materials	1.4 2.6 2.4 1.7 2.2 1.1 1.5 2.7	1.0 2.2 1.5 1.1 2.4 1.1 1.2 2.5	1.6 2.7 1.6 1.2 3.0 1.4 1.3 2.3	1.3 2.4 1.3 1.3 3.0 1.7 1.6 2.2	1.0 1.9 1.0 1.1 2.7 1.4 1.2	1.0 2.1 0.7 0.9 2.7 1.1 1.0	1.1 1.9 0.8 0.6 3.0 1.2 1.0	1.2 2.0 1.1 0.7 3.1 1.1 1.1	0.9 1.9 0.8 0.7 2.4 1.0	0.8 1.6 0.8 0.6 2.1 0.8 1.0	0.8 1.5 0.7 0.6 1.9 0.8 0.9
Agribusiness Food & Beverage Household Goods Bank Finance & Securities Petrochemical Automotive Construction Materials Property	1.4 2.6 2.4 1.7 2.2 1.1 1.5 2.7 2.1	1.0 2.2 1.5 1.1 2.4 1.1 1.2 2.5 1.7	1.6 2.7 1.6 1.2 3.0 1.4 1.3 2.3 1.7	1.3 2.4 1.3 1.3 3.0 1.7 1.6 2.2 1.9	1.0 1.9 1.0 1.1 2.7 1.4 1.2 1.8	1.0 2.1 0.7 0.9 2.7 1.1 1.0 1.7	1.1 1.9 0.8 0.6 3.0 1.2 1.0 1.5	1.2 2.0 1.1 0.7 3.1 1.1 1.1 1.4	0.9 1.9 0.8 0.7 2.4 1.0 1.1 1.3	0.8 1.6 0.8 0.6 2.1 0.8 1.0 1.1	0.8 1.5 0.7 0.6 1.9 0.8 0.9 1.1
Agribusiness Food & Beverage Household Goods Bank Finance & Securities Petrochemical Automotive Construction Materials Property Contractor	1.4 2.6 2.4 1.7 2.2 1.1 1.5 2.7 2.1 2.6	1.0 2.2 1.5 1.1 2.4 1.1 1.2 2.5 1.7	1.6 2.7 1.6 1.2 3.0 1.4 1.3 2.3 1.7	1.3 2.4 1.3 1.3 3.0 1.7 1.6 2.2 1.9	1.0 1.9 1.0 1.1 2.7 1.4 1.2 1.8 1.5	1.0 2.1 0.7 0.9 2.7 1.1 1.0 1.7 1.4	1.1 1.9 0.8 0.6 3.0 1.2 1.0 1.5 1.2	1.2 2.0 1.1 0.7 3.1 1.1 1.1 1.4 1.3	0.9 1.9 0.8 0.7 2.4 1.0 1.1 1.3 1.4	0.8 1.6 0.8 0.6 2.1 0.8 1.0 1.1 1.3	0.8 1.5 0.7 0.6 1.9 0.8 0.9 1.1 1.2
Agribusiness Food & Beverage Household Goods Bank Finance & Securities Petrochemical Automotive Construction Materials Property Contractor Energy	1.4 2.6 2.4 1.7 2.2 1.1 1.5 2.7 2.1 2.6 1.3	1.0 2.2 1.5 1.1 2.4 1.1 1.2 2.5 1.7 2.5 1.1	1.6 2.7 1.6 1.2 3.0 1.4 1.3 2.3 1.7 2.4	1.3 2.4 1.3 1.3 3.0 1.7 1.6 2.2 1.9 2.1	1.0 1.9 1.0 1.1 2.7 1.4 1.2 1.8 1.5 1.6	1.0 2.1 0.7 0.9 2.7 1.1 1.0 1.7 1.4 1.1	1.1 1.9 0.8 0.6 3.0 1.2 1.0 1.5 1.2	1.2 2.0 1.1 0.7 3.1 1.1 1.1 1.4 1.3 1.4	0.9 1.9 0.8 0.7 2.4 1.0 1.1 1.3 1.4 1.3	0.8 1.6 0.8 0.6 2.1 0.8 1.0 1.1 1.3 1.2	0.8 1.5 0.7 0.6 1.9 0.8 0.9 1.1 1.2
Agribusiness Food & Beverage Household Goods Bank Finance & Securities Petrochemical Automotive Construction Materials Property Contractor Energy Commerce	1.4 2.6 2.4 1.7 2.2 1.1 1.5 2.7 2.1 2.6 1.3 5.5	1.0 2.2 1.5 1.1 2.4 1.1 1.2 2.5 1.7 2.5 1.1 4.6	1.6 2.7 1.6 1.2 3.0 1.4 1.3 2.3 1.7 2.4 1.4	1.3 2.4 1.3 1.3 3.0 1.7 1.6 2.2 1.9 2.1 1.7 5.2	1.0 1.9 1.0 1.1 2.7 1.4 1.2 1.8 1.5 1.6 4.2	1.0 2.1 0.7 0.9 2.7 1.1 1.0 1.7 1.4 1.1 1.7	1.1 1.9 0.8 0.6 3.0 1.2 1.0 1.5 1.2 1.0 1.6 3.5	1.2 2.0 1.1 0.7 3.1 1.1 1.1 1.4 1.3 1.4 1.6 2.7	0.9 1.9 0.8 0.7 2.4 1.0 1.1 1.3 1.4 1.3 1.5 2.6	0.8 1.6 0.8 0.6 2.1 0.8 1.0 1.1 1.3 1.2 1.3 2.4	0.8 1.5 0.7 0.6 1.9 0.8 0.9 1.1 1.2 1.2 2.2
Agribusiness Food & Beverage Household Goods Bank Finance & Securities Petrochemical Automotive Construction Materials Property Contractor Energy Commerce Media	1.4 2.6 2.4 1.7 2.2 1.1 1.5 2.7 2.1 2.6 1.3 5.5	1.0 2.2 1.5 1.1 2.4 1.1 1.2 2.5 1.7 2.5 1.1 4.6 3.9	1.6 2.7 1.6 1.2 3.0 1.4 1.3 2.3 1.7 2.4 1.4 4.5	1.3 2.4 1.3 3.0 1.7 1.6 2.2 1.9 2.1 1.7 5.2	1.0 1.9 1.0 1.1 2.7 1.4 1.2 1.8 1.5 1.5 1.6 4.2	1.0 2.1 0.7 0.9 2.7 1.1 1.0 1.7 1.4 1.1 1.7 4.4 2.8	1.1 1.9 0.8 0.6 3.0 1.2 1.0 1.5 1.2 1.0 1.6 3.5	1.2 2.0 1.1 0.7 3.1 1.1 1.1 1.4 1.3 1.4 1.6 2.7	0.9 1.9 0.8 0.7 2.4 1.0 1.1 1.3 1.4 1.5 2.6	0.8 1.6 0.8 0.6 2.1 0.8 1.0 1.1 1.3 1.2 1.3 2.4	0.8 1.5 0.7 0.6 1.9 0.8 0.9 1.1 1.2 1.2 1.2 2.2
Agribusiness Food & Beverage Household Goods Bank Finance & Securities Petrochemical Automotive Construction Materials Property Contractor Energy Commerce Media Healthcare	1.4 2.6 2.4 1.7 2.2 1.1 1.5 2.7 2.1 2.6 1.3 5.5 4.8 5.6	1.0 2.2 1.5 1.1 2.4 1.1 1.2 2.5 1.7 2.5 1.7 2.5 1.1 4.6 3.9 6.4	1.6 2.7 1.6 1.2 3.0 1.4 1.3 2.3 1.7 2.4 1.4 4.5 3.8 6.3	1.3 2.4 1.3 1.3 3.0 1.7 1.6 2.2 1.9 2.1 1.7 5.2 4.4 5.1	1.0 1.9 1.0 1.1 2.7 1.4 1.2 1.8 1.5 1.5 1.6 4.2 2.8 5.0	1.0 2.1 0.7 0.9 2.7 1.1 1.0 1.7 1.4 1.1 1.7 4.4 2.8 4.3	1.1 1.9 0.8 0.6 3.0 1.2 1.0 1.5 1.2 1.0 2.4 3.6	1.2 2.0 1.1 0.7 3.1 1.1 1.4 1.3 1.4 1.6 2.7 2.7 4.0	0.9 1.9 0.8 0.7 2.4 1.0 1.1 1.3 1.4 1.3 1.5 2.6 2.0 4.6	0.8 1.6 0.8 0.6 2.1 0.8 1.0 1.1 1.3 1.2 1.3 2.4	0.8 1.5 0.7 0.6 1.9 0.8 0.9 1.1 1.2 1.2 1.2 2.2 1.7 3.8
Agribusiness Food & Beverage Household Goods Bank Finance & Securities Petrochemical Automotive Construction Materials Property Contractor Energy Commerce Media Healthcare Tourism	1.4 2.6 2.4 1.7 2.2 1.1 1.5 2.7 2.1 2.6 1.3 5.5 4.8 5.6 2.0	1.0 2.2 1.5 1.1 2.4 1.1 1.2 2.5 1.7 2.5 1.7 2.5 1.1 4.6 3.9 6.4 2.3	1.6 2.7 1.6 1.2 3.0 1.4 1.3 2.3 1.7 2.4 1.4 4.5 3.8 6.3 2.1	1.3 2.4 1.3 3.0 1.7 1.6 2.2 1.9 2.1 1.7 5.2 4.4 5.1 2.7	1.0 1.9 1.0 1.1 2.7 1.4 1.2 1.8 1.5 1.5 1.6 4.2 2.8 5.0 2.0	1.0 2.1 0.7 0.9 2.7 1.1 1.0 1.7 1.4 1.1 1.7 4.4 2.8 4.3 2.1	1.1 1.9 0.8 0.6 3.0 1.2 1.0 1.5 1.2 1.0 1.6 3.5 2.4 3.6 1.3	1.2 2.0 1.1 0.7 3.1 1.1 1.4 1.3 1.4 1.6 2.7 2.7 4.0	0.9 1.9 0.8 0.7 2.4 1.0 1.1 1.3 1.4 1.3 1.5 2.6 2.0 4.6 1.7	0.8 1.6 0.8 0.6 2.1 0.8 1.0 1.1 1.3 1.2 1.3 2.4 1.8	0.8 1.5 0.7 0.6 1.9 0.8 0.9 1.1 1.2 1.2 1.2 2.2 1.7 3.8
Agribusiness Food & Beverage Household Goods Bank Finance & Securities Petrochemical Automotive Construction Materials Property Contractor Energy Commerce Media Healthcare Tourism Transportation	1.4 2.6 2.4 1.7 2.2 1.1 1.5 2.7 2.1 2.6 1.3 5.5 4.8 5.6 2.0	1.0 2.2 1.5 1.1 2.4 1.1 1.2 2.5 1.7 2.5 1.7 2.5 1.1 4.6 3.9 6.4 2.3 2.7	1.6 2.7 1.6 1.2 3.0 1.4 1.3 2.3 1.7 2.4 1.4 4.5 3.8 6.3 2.1	1.3 2.4 1.3 3.0 1.7 1.6 2.2 1.9 2.1 1.7 5.2 4.4 5.1 2.7	1.0 1.9 1.0 1.1 2.7 1.4 1.2 1.8 1.5 1.5 1.6 4.2 2.8 5.0 2.0	1.0 2.1 0.7 0.9 2.7 1.1 1.0 1.7 1.4 1.1 1.7 4.4 2.8 4.3 2.1	1.1 1.9 0.8 0.6 3.0 1.2 1.0 1.5 1.2 1.0 1.6 3.5 2.4 3.6 1.3	1.2 2.0 1.1 0.7 3.1 1.1 1.4 1.3 1.4 1.6 2.7 2.7 4.0 1.3 5.2	0.9 1.9 0.8 0.7 2.4 1.0 1.1 1.3 1.4 1.3 1.5 2.6 2.0 4.6 1.7	0.8 1.6 0.8 0.6 2.1 0.8 1.0 1.1 1.3 1.2 1.3 2.4 1.8 4.2 1.8	0.8 1.5 0.7 0.6 1.9 0.8 0.9 1.1 1.2 1.2 1.2 2.2 1.7 3.8 1.7
Agribusiness Food & Beverage Household Goods Bank Finance & Securities Petrochemical Automotive Construction Materials Property Contractor Energy Commerce Media Healthcare Tourism Transportation ICT	1.4 2.6 2.4 1.7 2.2 1.1 1.5 2.7 2.1 2.6 1.3 5.5 4.8 5.6 2.0 2.4 8.3	1.0 2.2 1.5 1.1 2.4 1.1 1.2 2.5 1.7 2.5 1.1 4.6 3.9 6.4 2.3 2.7 4.4	1.6 2.7 1.6 1.2 3.0 1.4 1.3 2.3 1.7 2.4 1.4 4.5 3.8 6.3 2.1 3.0 4.1	1.3 2.4 1.3 3.0 1.7 1.6 2.2 1.9 2.1 1.7 5.2 4.4 5.1 2.7	1.0 1.9 1.0 1.1 2.7 1.4 1.2 1.8 1.5 1.5 1.6 4.2 2.8 5.0 2.0 4.1 3.9	1.0 2.1 0.7 0.9 2.7 1.1 1.0 1.7 1.4 1.1 1.7 4.4 2.8 4.3 2.1 4.3	1.1 1.9 0.8 0.6 3.0 1.2 1.0 1.5 1.2 1.0 1.6 3.5 2.4 3.6 1.3 7.4	1.2 2.0 1.1 0.7 3.1 1.1 1.4 1.3 1.4 1.6 2.7 2.7 4.0 1.3 5.2 5.8	0.9 1.9 0.8 0.7 2.4 1.0 1.1 1.3 1.4 1.3 1.5 2.6 2.0 4.6 1.7 5.7 5.4	0.8 1.6 0.8 0.6 2.1 0.8 1.0 1.1 1.3 1.2 1.3 2.4 1.8 4.2 1.8 5.2 5.1	0.8 1.5 0.7 0.6 1.9 0.8 0.9 1.1 1.2 1.2 2.2 1.7 3.8 1.7 4.9
Agribusiness Food & Beverage Household Goods Bank Finance & Securities Petrochemical Automotive Construction Materials Property Contractor Energy Commerce Media Healthcare Tourism Transportation ICT Electronics	1.4 2.6 2.4 1.7 2.2 1.1 1.5 2.7 2.1 2.6 1.3 5.5 4.8 5.6 2.0 2.4 8.3 2.1	1.0 2.2 1.5 1.1 2.4 1.1 1.2 2.5 1.7 2.5 1.1 4.6 3.9 6.4 2.3 2.7 4.4	1.6 2.7 1.6 1.2 3.0 1.4 1.3 2.3 1.7 2.4 1.4 4.5 3.8 6.3 2.1 3.0 4.1 2.5	1.3 2.4 1.3 3.0 1.7 1.6 2.2 1.9 2.1 1.7 5.2 4.4 5.1 2.7 4.1	1.0 1.9 1.0 1.1 2.7 1.4 1.2 1.8 1.5 1.5 1.6 4.2 2.8 5.0 2.0 4.1 3.9 1.7	1.0 2.1 0.7 0.9 2.7 1.1 1.0 1.7 1.4 1.1 1.7 4.4 2.8 4.3 2.1 4.3 4.4	1.1 1.9 0.8 0.6 3.0 1.2 1.0 1.5 1.2 1.0 1.6 3.5 2.4 3.6 1.3 7.4 4.4 7.0	1.2 2.0 1.1 0.7 3.1 1.1 1.4 1.3 1.4 1.6 2.7 2.7 4.0 1.3 5.2 5.8 6.8	0.9 1.9 0.8 0.7 2.4 1.0 1.1 1.3 1.4 1.3 1.5 2.6 2.0 4.6 1.7 5.7 5.4 9.3	0.8 1.6 0.8 0.6 2.1 0.8 1.0 1.1 1.3 1.2 1.3 2.4 1.8 4.2 1.8 5.1 9.2	0.8 1.5 0.7 0.6 1.9 0.8 0.9 1.1 1.2 1.2 1.2 2.2 1.7 3.8 1.7 4.9 4.8
Agribusiness Food & Beverage Household Goods Bank Finance & Securities Petrochemical Automotive Construction Materials Property Contractor Energy Commerce Media Healthcare Tourism Transportation ICT	1.4 2.6 2.4 1.7 2.2 1.1 1.5 2.7 2.1 2.6 1.3 5.5 4.8 5.6 2.0 2.4 8.3	1.0 2.2 1.5 1.1 2.4 1.1 1.2 2.5 1.7 2.5 1.1 4.6 3.9 6.4 2.3 2.7 4.4	1.6 2.7 1.6 1.2 3.0 1.4 1.3 2.3 1.7 2.4 1.4 4.5 3.8 6.3 2.1 3.0 4.1	1.3 2.4 1.3 3.0 1.7 1.6 2.2 1.9 2.1 1.7 5.2 4.4 5.1 2.7	1.0 1.9 1.0 1.1 2.7 1.4 1.2 1.8 1.5 1.5 1.6 4.2 2.8 5.0 2.0 4.1 3.9	1.0 2.1 0.7 0.9 2.7 1.1 1.0 1.7 1.4 1.1 1.7 4.4 2.8 4.3 2.1 4.3	1.1 1.9 0.8 0.6 3.0 1.2 1.0 1.5 1.2 1.0 1.6 3.5 2.4 3.6 1.3 7.4	1.2 2.0 1.1 0.7 3.1 1.1 1.4 1.3 1.4 1.6 2.7 2.7 4.0 1.3 5.2 5.8	0.9 1.9 0.8 0.7 2.4 1.0 1.1 1.3 1.4 1.3 1.5 2.6 2.0 4.6 1.7 5.7 5.4	0.8 1.6 0.8 0.6 2.1 0.8 1.0 1.1 1.3 1.2 1.3 2.4 1.8 4.2 1.8 5.2 5.1	0.8 1.5 0.7 0.6 1.9 0.8 0.9 1.1 1.2 1.2 2.2 1.7 3.8 1.7 4.9

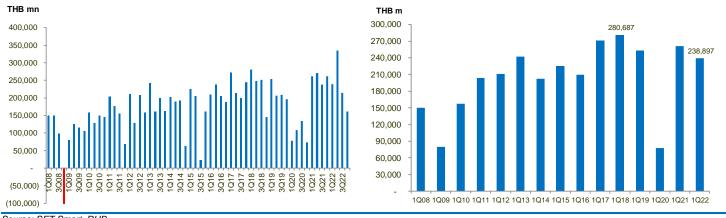
Source: RHB

# **SET Earnings Wrap-Up**

Figure 16: The SET's net profit by sector

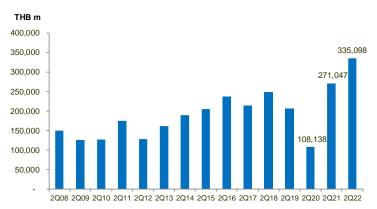
Industry/Sector		Net	Profit (THB	m)		+	/-	Net F	Profit (THB m	)	Common size	
industry/sector	1Q22	2Q22	3Q22	4Q22	4Q21	YoY	QoQ	2022	2021	+/-	2022	2021
Agro & Food Industry	11,893	18,981	21,826	14.875	15,545	-4%	-32%	77.545	50,104	55%	8.0%	4.8%
Agribusiness	3,122	2,763	2,611	2,309	2,803	-18%	-12%	11,172	20,331	-45%	1%	2%
Food and Beverage	8,771	16,218	19,216	12,566	12,741	-1%	-35%	66,374	29,773	123%	7%	3%
Consumer Products	2,729	2,630	2,478	(419)	2,647	-116%	-117%	8,008	30,120	-73%	1%	3%
Fashion	1,340	1,808	1,798	(732)	902	n.m.	n.m.	4,733	5,097	-7%	0.5%	0.5%
Home & Office Products	(32)	(130)	162	94	98	-3%	-42%	107	318	-66%	0.0%	0.0%
Personal Products & Pharmaceuticals	1,421	952	517	219	1,648	-87%	-58%	3,169	24,705	-87%	0.3%	2.4%
Financials	25,103	63,701	69,967	55,217	50,873	9%	-21%	230,545	228,478	1%	24%	22%
Banking	44,183	54,377	55,141	42,018	44,172	-5%	-24%	205,763	188,229	9%	21%	18%
Finance and Securities	9,542	9,944	9,764	9,880	9,616	3%	1%	39,833	39,405	1%	4%	4%
Insurance	(28,622)	(620)	5,061	3,319	(2,915)	n.m	-34%	(15,051)	844	n.m.	-2%	0%
Industrials	30,023	32,485	1,720	(17,213)	21,129	-181%	-1101%	45,060	128,445	-65%	5%	12%
Automotive	1,977	1,582	2,092	1,360	1,009	35%	-35%	7,359	5,845	26%	1%	1%
Industrial Materials & Machinery	840	751	799	(20)	496	n.m.	n.m.	153	2,888	-95%	0%	0%
Paper & Printing Materials	275	275	198	(9)	178	n.m.	n.m.	739	917	-19%	0%	0%
Petrochemicals & Chemicals	20,182	24,438	(2,570)	(13,052)	11,714	-211%	408%	28,998	85,638	-66%	3%	8%
Packaging	3,871	4,061	3,659	793	4,257	-81%	-78%	12,385	15,317	-19%	1%	1%
Steel	2,879	1,378	(2,458)	(6,286)	3,477	-281%	156%	(4,574)	17,839	n.m.	0%	2%
Property & Construction**	29,516	32,600	23,133	24,643	33,580	-27%	7%	109,654	120,137	-9%	11%	12%
Construction Materials	13,968	16,545	7,376	1,337	13,441	-90%	-82%	39,226	68,219	-42%	4%	7%
Property Development	15,308	16,621	16,453	25,138	19,127	31%	53%	73,195	49,764	47%	8%	5%
Property Fund	0	0	0	0	0	n.m.	n.m.	0	0	n.m.	0%	0%
Construction	239	(566)	(696)	(1,833)	1,013	n.m.	n.m.	(2,767)	2,153	n.m.	0%	0%
Resources**	96,710	142,592	58,574	33,842	72,070	-53%	-42%	332,127	284,084	17%	34%	27%
Energy & Utilities	96,710	142,618	58,598	33,939	72,070	-53%	-42%	332,293	284,084	17%	34%	27%
Mining	0	(26)	(24)	(97)	0	n.m.	n.m.	(166)	0	n.m.	0%	0%
Services	28,471	25,595	23,267	46,639	50,536	-8%	100%	122,198	143,123	-15%	13%	14%
Commerce	14,152	14,250	13,256	17,458	26,112	-33%	32%	59,227	53,715	10%	6%	5%
Health Care Services	12,677	9,333	7,962	6,679	13,338	-50%	-16%	34,818	35,607	-2%	4%	3%
Media & Publishing	679	2,545	1,232	1,290	896	n.m.	5%	5,701	5,454	5%	1%	1%
Professional Services	110	122	67	85	44	95%	27%	385	331	16%	0%	0%
Tourism & Leisure	(1,390)	(1,228)	(445)	1,241	(1,357)	n.m.	n.m.	(1,822)	(9,512)	-81%	0%	-1%
Transportation & Logistics	2,244	573	1,195	19,886	11,503	73%	1565%	23,889	57,528	-58%	2%	6%
Technology	14,472	16,514	13,406	3,759	15,826	-76%	<b>-72</b> %	48,146	58,302	-17%	5%	6%
Electronic Components	4,449	5,731	6,565	7,026	3,315	112%	7%	23,771	13,277	79%	2%	1%
Information & Communication Technology	10,023	10,783	6,841	(3,267)	12,511	n.m.	n.m.	24,376	45,024	-46%	3%	4%
Medium-Sized Enterprise	4,437	1,626	2,082	(386)	2,011	-119%	-119%	6,532	9,043	-28%	1%	1%
SET+MAI	2,928	336,724	216,453	160,957	264,217	-39%	-26%	979,816	1,051,834	-7%	101%	101%
SET	238,916	335,098	214,371	161,342	262,207	-38%	-25%	973,284	1,042,791	-7%	100%	100%
Ex. Banking	194,734	280,721	159,229	119,325	218,035	-45%	-25%	767,522	854,562	-10%	79%	82%
Ex. Energy & Petrochemicals	122,025	168,042	158,343	140,455	178,423	-21%	-11%	611,993	673,069	-9%	63%	65%
Ex. Banking, Energy, Petrochemicals Source: SET Smart, RHR	77,842	113,665	103,202	98,438	134,250	-27%	-5%	406,231	484,840	-16%	42%	46%

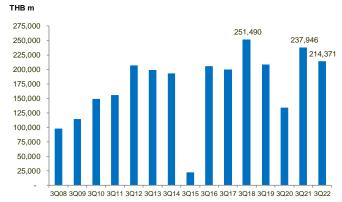
Figure 17: The SET – quarterly net profit (left) and 1Q (right) earnings trends



Source: SET Smart, RHB

Figure 18: The SET quarterly net profit trend for 2Q (left), and 3Q (right)





Source: SET Smart, RHB

Figure 19: The SET's quarterly net profit (4Q)

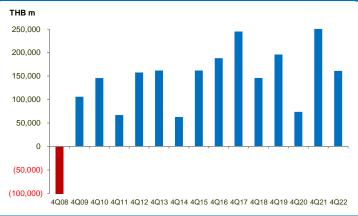


Figure 20: The SET's yearly net profit and forecast

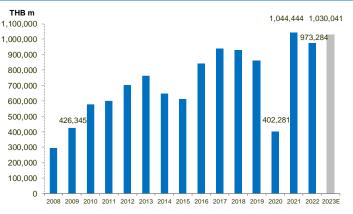


Figure 21: The SET's financial statement (THBm) in brief

Year	Asset	Liability	Paid-up	Equity	Revenue	+/-	Net Profit	+/-	Non-financial		Including	Financial	Asset	Net	
rear	ASSEL	Liability	Capital	Equity	Revenue	+/-	Net Front	+/-	D/E (x)	ROE	D/E (x)	ROE	Turnover	Margin	ROA
2008	14,171,443	10,554,290	1,551,430	3,454,779	7,613,971	n.m.	298,697	n.m.	1.15	8.1%	3.05	8.6%	0.54	3.9%	2.1%
2009	15,230,655	11,288,417	1,625,725	3,732,747	6,623,853	-13.0%	426,772	42.9%	1.16	11.7%	3.02	11.4%	0.43	6.4%	2.8%
2010	16,977,472	12,645,037	1,293,440	4,081,777	7,846,381	18.5%	575,818	34.9%	1.18	14.7%	3.10	14.1%	0.46	7.3%	3.4%
2011	19,344,803	14,684,854	1,346,633	4,388,337	9,112,893	16.1%	588,907	2.3%	1.31	13.7%	3.35	13.4%	0.47	6.5%	3.0%
2012	22,369,164	16,966,460	1,458,531	5,050,921	10,835,482	18.9%	708,831	20.4%	1.30	14.2%	3.36	14.0%	0.48	6.5%	3.2%
2013	24,985,703	18,931,913	1,896,212	5,651,320	11,440,437	5.6%	776,206	9.5%	1.35	13.1%	3.35	13.7%	0.46	6.8%	3.1%
2014	26,452,824	19,772,178	2,301,993	6,189,911	11,899,233	4.0%	649,451	-16.3%	1.30	9.1%	3.19	10.5%	0.45	5.5%	2.5%
2015	28,427,861	20,920,766	2,413,278	6,745,062	10,799,680	-9.2%	621,461	-4.3%	1.32	8.2%	3.10	9.2%	0.38	5.8%	2.2%
2016	30,209,966	21,982,933	2,522,472	7,397,680	10,451,468	-3.2%	839,526	35.1%	1.32	11.3%	2.97	11.3%	0.35	8.0%	2.8%
2017	32,435,396	22,986,700	2,600,110	8,031,094	11,347,692	8.6%	938,024	11.7%	1.26	12.3%	2.86	11.7%	0.35	8.3%	2.9%
2018	34,413,287	24,309,903	2,113,743	8,490,423	12,617,301	11.2%	929,888	-0.9%	1.32	11.2%	2.86	11.0%	0.37	7.4%	2.7%
2019	36,180,602	25,511,243	2,342,491	9,046,319	12,337,288	-2.2%	862,067	-7.3%	1.36	9.4%	2.82	9.5%	0.34	7.0%	2.4%
2020	39,988,013	29,024,367	2,373,708	9,265,490	10,924,746	-11.4%	402,281	-53.3%	1.61	3.3%	3.13	4.3%	0.27	3.7%	1.0%
2021	44,812,940	32,053,676	2,632,864	10,761,361	13,677,840	25.2%	1,042,601	159.2%	1.61	10.5%	2.98	9.7%	0.31	7.6%	2.3%
2022	47,785,499	34,250,386	3,345,858	11,486,104	18,275,880	33.6%	973,284	-6.6%	1.61	9.0%	2.98	8.5%	0.38	5.3%	2.0%

# **Sector Outlook For 2023**

	Construction Materials	Commerce	F&B
SD chart	PBV (x)	PBV (x)  43SD 9.4x  45SD 7.7x  45SD 6.0x  45SD 6.0x  Mean: 4.3x  45SD 6.0x  Mean: 4.0x  Mean: 4.0x  Mean: 4.0x  Mean: 4.0x  Mean: 4.0x  Mean: 4.0x  Mean: 4.0x	PBV (x)  4550, 2.9x  4550, 2.9x  4550, 2.6x  Massy 2.2x  2.0  4550, 1.6x
Market cap (USDm)	17,941.16	57,652.12	34,378.49
Current index (pts)	8,393.55	36,840.30	11,628.64
Rating	NEUTRAL	OVERWEIGHT	OVERWEIGHT
Investment highlights	<ul> <li>The demand for basic construction materials, especially cement and concrete, grew slightly in 1Q23 from both the public and private sectors. This positive indicator will lead to stronger demand for building materials for renovation and decoration from 2Q23 onwards.</li> <li>After leading residential project developers limited their new project launches in 1Q23, all of them will start to launch new projects more aggressively from 2Q23 onwards. This will stimulate the demand for construction materials from the project development industry.</li> <li>We expect domestic demand, along with new MRT routes whose construction will be almost completed, to increase in 2Q23. Note that the MRT Yellow Line will start operating the mid-year, while the MRT Pink Line will commence running in late 4Q23.</li> </ul>	<ul> <li>An ongoing rebound in consumption and consumer confidence post-pandemic, with spending sprees related to the first lively Songkran festival in three years and the 2-month election campaign period in April-May.</li> <li>Resilient SSSG among consumer staples and discretionary retailers (Berli Jucker, CP ALL, and Central Retail Corp (CRC)), with local traffic to stores approaching pre-outbreak levels, and the rapid recovery in foreign tourist numbers (especially from China).</li> <li>Home improvement retailers would benefit from the acceleration of new store openings (Home Product Center, Siam Global, CRC's hardline business) and the high season for construction activities in 2Q23 – this may partially offset the impact of fluctuating steel prices on sales and GPM.</li> <li>Improving sales mix to boost profit margins, non-food category and private label products.</li> <li>Rental rates returning to normal, at local demand-oriented malls.</li> </ul>	<ul> <li>Demand for swine and chicken is expected to increase – from hotels, restaurants and catering after the economic reopening, as well as from a pick-up in business activities due to several long holiday periods in 2Q23.</li> <li>Swine prices may drop from peak levels. There is also some illegal pork in the market which the Government has attempted to control. However, swine prices still remain higher than normal, due to demand stemming from the economic recovery. Chicken prices still remain high as well, due to tight supply and the lack of grandparent stock to produce chicks.</li> <li>Major food companies held some spin-off activities to manage their liquidity and repay debts, as well as to inject funding for new businesses.</li> <li>Players are developing more high-value products to capture demand from more diversified types of consumers, eg health-conscious eaters, plant-based eaters.</li> </ul>
Risks	Slow recovery in demand and the oversupply situation within housing industries in other ASEAN countries especially in Cambodia, Laos, Myanmar and Vietnam where Thai listed companies have major exposure. The current situation of high-base energy prices, especially that of natural gas, diesel, and coal. The termination of the LTV measure may slow down the demand for construction materials from the housing sector.	A slower-than-expected recovery in the overall Thai economy, lower-than-estimated international tourist arrivals.      Inflationary effects – products' selling price and opex hikes.     Resurgence of COVID-19 infections.     Intense competition among retailers may undermine profit margins.	Slower-than-expected demand recovery.     Raw material price fluctuations. Agricultural raw material prices are quite high due to tight supply and dry weather.     Government intervention on price controls.

	Healthcare	Construction	Property Development & Industrial Estates
SD chart  Market cap (USDm)	PBV (x)  10.0  9.0  8.0  -250: 7.3x  +150: 6.0x  6.0  Mean: 4.6x  4.0  3.0  2.0  -250: 2.0x  -250: 2.0x  2.0  1.0  3.0  3.0  2.0  2.0  3.0  3.0  2.0  4.0  3.0  2.0  2.0  4.0  3.0  2.0  2.0  4.0  3.0  2.0  2.0  4.0  3.0  2.0  4.0  3.0  2.0  4.0  3.0  2.0  4.0  3.0  2.0  4.0  3.0  2.0  4.0  3.0  2.0  4.0  3.0  2.0  4.0  3.0  2.0  4.0  3.0  2.0  4.0  3.0  2.0  4.0  3.0  2.0  4.0  3.0  2.0  4.0  3.0  4.0  4.0  4.0  4.0  4.0  4	PBV (4)  450 33a  450 22b  450 22b  450 22b  450 22c  10  Jan-15 Sup-16 May-18 Jan-20 Sup-21 Apr-22  3,674.43	PBV (x)  4350: 324  3.0
Current index (pts)	7,385.22	63.70	260.52
Rating	NEUTRAL	NEUTRAL	NEUTRAL
Investment highlights	<ul> <li>2Q23F earnings may continue growing YoY on higher patient volumes from locals, expatriates and fly-in visitors, but those with a high-base COVID-19 revenue mix in 2Q22 may encounter GPM pressure. Numbers may be sluggish QOQ on a generally low season amidst Ramadan and the Songkran holidays.</li> <li>Beneficiary of the Social Security (SS) scheme's higher fixed payment to its affiliated hospitals – up by 10.2% to THB1,808 per registered member pa, from 1 May 2023 onwards. This is a positive for Bangkok Chain Hospital (29% revenue mix from SS patients) which runs the biggest listed private hospital network under the SS program. However, it would have a minimal upside for Bangkok Dusit Medical Services (3% revenue contribution).</li> <li>More upbeat on 2H23F growth, especially in 3Q – to be driven by the ramping up of Chinese patients, the foreign patient revenue mix returning to normal, and partially supported by new source markets (eg Saudi Arabia), rising utilisation of existing and new hospitals, and a lower base of COVID-19 revenue mix last year.</li> <li>Further COVID-19 waves may be seasonal, and come with less severe symptoms.</li> </ul>	<ul> <li>Within the vacuum period of new infrastructure bids right before the upcoming general election in May, there should not be any new bids held within 2Q23 under the acting administration.</li> <li>Based on our expectation of new infrastructure projects worth THB350bn being likely put up for bids within FY23, road networks and railway routes should be the most prioritised projects when the new government comes into power.</li> <li>The new government can work immediately on the bidding process for new road networks including: <ul> <li>i) The Phuket expressway project, and ii) two motorway extensions (Rangsit-Bang Pa In and Bang Khun Thien-Bang Bua Thong).</li> <li>Also, the MRT Red Line extension can be launched immediately after the new government takes office. Meanwhile, double-track railway projects will be launched for bids consistently.</li> <li>Large construction companies have already recovered their numbers since FY22 in terms of revenue growth and GPM, while the specialty construction companies will start to recover from deep low profitability within this year.</li> </ul> </li> </ul>	<ul> <li>During 1Q23, the majority of residential property developers limited their new project launches, based on their more conservative view over this year's prospects for luxury single-detached homes. On average, developers have launched new projects at only 15% of their full-year targets.</li> <li>Within 2Q23, these conservative developers should launch new projects more aggressively – signs of this emerged in March. The majority of new projects are focusing on the mid- to high-end market, in terms of local demand and foreign buyers. This market will be supported by the country's full reopening and the resumption of international travel.</li> <li>On earnings prospects, we expect 1Q23 to be the year's lowest quarter for several leading developers, as all of them have conservative stances on launching new projects. Supali will record a high quarter for earnings in either 2Q23 or 3Q23, while AP (Thailand) and Land &amp; Houses will likely book a stronger quarter in 4Q23.</li> <li>Industrial Estates</li> <li>Based on the industrial land sales targets set by Amata Corp and WHA Corp, both numbers will represent new record highs – if the sales are realised. However, both players have not recorded strong industrial land sales YTD, as 1Q is normally the year's weakest quarter. In spite of strong YoY growth, Amata's 1Q23 sales volume totalled as much as 300 rai, which is still far below its full-year target of 2,250 rai. For WHA, 1Q23 sales exceeded 400 rai vs its full-year target of 1,750 rai.</li> <li>China maintained its top position among FDI investors in Thailand. EV &amp; supplies, electronics, and consumer products have been the leading sectors for investing in the EEC region.</li> <li>Therefore, we expect quarterly earnings to ramp up from 1Q23 to 4Q23, as we expect sales and transfers to accelerate during 2H23, driven by the existing FDI cycle for EV and related parts.</li> </ul>

25 April 2023

### Market Outlook | Market Strategy

Risks	<ul> <li>Earnings correction due to a a lower mix of COVID-19 treatments, mainly mid- to small-scale hospitals.</li> <li>Changes in the revenue mix, with lower-GPM transactions.</li> <li>Lower-than-expected fly-in foreign patients post-pandemic or patient loads dropping due to a resurgence of COVID-19 infections.</li> <li>Stronger-than-expected competition among hospitals.</li> </ul>	<ul> <li>An upswing in major construction material and diesel prices.</li> <li>Intensive pricing competition within the bidding process, especially for infrastructure projects related to transportation.</li> <li>Delays in launching new public project bids from the Government.</li> </ul>	A possible hiccup in the housing industry during early FY23 due to the end of the relaxation of loan-to-value measures.     Post-election political climate may be the key factor to watch, for FY23. The unfavourable climate will be negative for FDI inflow into Thailand.
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More sectors wrap-ups are in the following two pages.



	Transportation	Petrochemicals	Tourism
SD chart	PBV (x) +3SD: 5.5x 5.0 +4SD: 4.3a 4.0 -4SD: 3.2c Mean: 2.1x -1SD: 0.9x -1SD: 0.9x -1	FBV (x) 3.0 4350 2.0x 4250 2.0x 4550 1.0x 4550 1.0x  1.0 4550 0.0x 4550 0.0x  4550 0.0x  Apr. 20 4550 0.0x  Apr. 20 Apr. 21 Apr. 23	PBV (x)  7.0  43SD 6.4x  6.0  42SD 5.4x  5.0  4.1SD 4.3x  4.0  Mean: 3.2x  3.0  -1SD 2.1x  3.0  3.0  -1SD 2.1x  1.0  -3SD 0.0x  Jan-16 Oct-16 Jul-17 Apr-18 Jan-19 Oct-19 Jal-20 Apr-23
Market cap (USDm)	45,652.20	13,018.31	4,498.60
Current index (pts)	358.50	880.38	678.51
Rating	NEUTRAL	NEUTRAL	OVERWEIGHT
Investment highlights	Air Transportation  Expect material increases in flights during the summer flight schedule, which runs between 26 Mar and 28 Oct 2023.  The momentum of flights operating between Thailand and China may rise throughout Airports of Thailand's 3QFY23F (Sep), following the resumption of air carrier services between the two nations and stronger passenger demand.  A surge in the number of outbound travellers from Thailand in summer ie to European countries, Japan, South Korea, etc.  Stronger operations may improve profit margins further, while rising electricity and staff costs should have a minimal impact on earnings.  Rail Transportation  February's Blue Line MRT ridership's average grew by an impressive 98% YoY to 395k trips/day on the notion that the average number of working days hit 441k trips/day — surpassing Nov 2019's previous high of 412.75k.  There should be further solid improvements in ridership numbers ahead when two monorail networks (MRT Yellow and Pink Lines) commence operations within 2H23. Note: Management is anticipating 50K passengers/day from the MRT Yellow Line to be fed into the MRT Blue Line network.	OPEC+ production cut is likely to keep oil prices high vs the original estimation of softer oil prices. Petrochemical production costs, as such, still remain high.      Demand is expected to gradually recover (mainly from India and China) in 2H23.      More supply from the Asia-Pacific to come in. The low petrochemical spread, as such, is expected to remain soft in 1H23, despite a gradual improvement.      Potential M&As in the petrochemical industry are still under study, supported by big companies as part of their integration efforts to enhance synergy and profitability.	<ul> <li>In 2Q23F, international visitors to Thailand may decline to 6m as a seasonal effect (1Q23: 6.5m) – the expected increase in Chinese tourists to 1m (1Q23: 0.3m) may shore up total arrivals.</li> <li>Resilient domestic tourism to be supported by holidays in April and May, and slightly benefit the smaller round of the "We Travel Together" local tourism stimulus campaign in April.</li> <li>Hotels' average occupancy rates may be driven by China guests in 2Q23F, while the average room rates should not be as high as that of 4Q22-1Q23.</li> <li>Most listed hoteliers may deliver a 2Q23F earnings turnaround YoY, but book sluggish QoQ growth in a low travel season.</li> <li>The exception is Minor International, as its 2Q23F earnings may expand both YoY and QoQ on Europe's high tourism season.</li> </ul>
Risks	Air Transportation     Fragile financials and operational readiness among air carriers, which may become a bottleneck for travel logistics.     Resurgence of COVID-19 infections.     The changing behaviour of MRT passengers after the pandemic may decelerate the pace of ridership recovery.     Possible delays in the launching of new bids due to the slow processes undertaken by the Government.	Delays or a slower-than-expected recovery in consumption, tourism and transportation activities.     Additional petrochemical supply to come in, especially from China and other parts of Asia.	<ul> <li>Delays or slower-than-expected arrivals of visitors from key source markets.</li> <li>A labour shortage when the tourism industry is rebounding.</li> <li>Rising competition.</li> <li>Volatile quarterly earnings during low travel periods, ie 2Q23-3Q23F.</li> <li>Hoteliers' high financial leverage limits room for business expansion.</li> </ul>

	Energy & Utilities
SD chart	PB/(x)
	150 1.5x
Market cap (USDm)	114,147.97
Current index (pts)	22,648.42
Rating	OVERWEIGHT
Investment highlights	OREC+ production cuts are likely to keep oil prices elevated. The 1.15mbpd cut is also seen as a preemptive step to accommodate any potential demand weakness.  O&G demand is expected to recover based on China's economic recovery, as concerns over COVID-19 have decreased. This should support more demand from manufacturing processes and transportation in China.  Tourism is likely to recover, leading to more oil demand recovery such as that for gasoline, diesel, and aviation oil — due to a revamp in transportation activities.  Utilities: NEUTRAL  Utilities: NEUTRAL  Utilities demand should recover after the post-pandemic economic recovery.  Energy costs are still high due to the OPEC+ oil production cut  Positive longer-term outlook, in view of the green transition providing growth opportunities.  Growth stocks with specific catalysts are positive — for example battery production, digital infrastructure and EV-related businesses.
Risks	Delays or a slower-than-expected recovery in tourism, economic growth and production.  May come into requests from the government to help support the public's cost of living.  International and political risks that may impact the flow of investments.  Utilities  Weaker-than-expected electricity demand and economic recovery.  High energy raw material costs and unplanned maintenance procedures.  Negative effect of any change in FX rates.



## **Stock Picks For 2023**

	CP ALL (CPALL TB)	Central Pattana (CPN TB)	Central Retail Corporation (CRC TB)
Share price performance	CP ALL PCL (CPALL TB)  100.0  90.0  100.0  1	Central Pattana PCL (CPN TB)  Pice Close  90.0  80.0  70.0  60.0  50.0  30.0  Jan-15 Nov-15 Sep-16 Jai-17 May-18 Mar-19 Jan-20 Nov-20 Sep-21 Jai-22 Apr23	Central Retail Corporation PCL (CRC TB)  50.0  46.0  46.0  50.0  5
Market cap (USDm)	16,534.90	8,904.40	7,588.62
Current price	THB64.00	THB69.25	THB43.75
Rating	BUY, TP: THB79.00	BUY, TP: THB83.50	BUY, TP: THB53.00
Sector	Retail	Retail	Retail
Company description	CP ALL has a 53% market share of the convenience store (CVS) segment in Thailand. The company has 13,838 convenience stores nationwide as at 2022. In 2013, the group acquired the country's biggest cash-and-carry store operator, Siam Makro. As of 2022, Siam Makro operates 142 Makro wholesale stores throughout Thailand and seven stores overseas, as well as operates Lotus's retail stores totaling 2,618 in Thailand and 62 in Malaysia.	Central Pattana is involved in retail property for rental. Its properties comprise large shopping complexes, and are branded under Central, on top of other supportive businesses – as retail-led mixed-use projects. Its portfolio mainly consists of shopping centres, offices, hotels and residential-for-sale businesses. CPN also invests in retail and office property funds, and acts as a property manager for such funds.	Central Retail Corporation is Thailand's leading multi-format retail platform, with retail banners and omni-channel offerings across multiple retail categories. These include fashion, hardline, food, and leasable property which accounted for 25%, 33%, 39%, and 3% of 2022 core revenue. Its key operating destinations are Thailand, Vietnam, and Italy, which represented 69%, 24, and 7% of 2022 sales. Its store portfolio had a total 1,842 stores and 71 shopping malls as of end-2022.
Business strengths	Dominant market share in the staple retail formats in Thailand – CVS, cash-and-carry stores, and hypermarkets.     Has a strong product range, being part of the Charoen Pokphand Group, which has an extensive food business.     Excellent distribution network across Thailand.     Potential growth in overseas business expansions.	<ul> <li>Market leader in the retail development segment.</li> <li>Supportive major shareholder – Central Group – helps Central Pattana to secure dynamic tenants.</li> <li>Strong demand for retail space led by new entrants from international brands.</li> <li>High potential to develop mixed-use property projects in Thailand and overseas.</li> </ul>	The retail arm of Central Group, a Thai retail conglomerate with >70 years of industry experience. Solid business ecosystem with diversified store platforms and locations, as well as being an omnichannel first-mover. Strong brand recognition, and good relationships with customers and suppliers (from luxury brands to everyday labels). Successful overseas business expansions with further M&A opportunities.
Investment highlights	<ul> <li>CVS traffic strongly benefits from a rebound in out-of-home activities and foreign tourist arrivals, supporting a better product mix on high-GPM food and personal care item sales.</li> <li>Tourism recovery positively supports Makro's higher sales from HoReCa customers (c.30% of Makro sales).</li> <li>Visible Lotus's earnings recovery, from store enhancements, phasing out rebranding costs, and back-to-normal leasable retail mall operations.</li> <li>To drive topline growth, the targeted 700 new CVS will lean towards larger stores, while the planned opening of 18 new Makro stores (2022: 12) looks aggressive.</li> <li>Expect improving 2Q23F momentum, with earnings growing YoY and QoQ – driven by strong beverage sales and tourism, as well as easing utility and finance costs.</li> </ul>	Rising number of China tourists in Thailand may strongly support customer traffic to CPN malls in tourism destinations.  Expect normalising rental rate discounts given to mall tenants by 1H23F.  Secured new project openings this year, including two retail malls, seven hotels, and seven residential sites.  Earnings may grow YoY and QoQ in 2Q23F, on improving operations and efficient opex controls, as well as the low earnings base from the same period last year.  2023F core profit to grow strongly by 17% YoY — beating pre-COVID-19 levels.	<ul> <li>Fashion and leasable property segments to bring revenue back to pre-pandemic levels, while the food segment performance may enhance post-rebranding numbers.</li> <li>Strong rebound of international tourists into Thailand, including the China market, may continue benefitting its fashion segment.</li> <li>Ramping up cost optimisations for all its business segments – mainly fashion – to attain profit margin growth.</li> <li>Expect 19% core profit growth in 2023, while 2Q23F earnings may expand both YoY and QoQ.</li> </ul>
Valuations	DCF	DCF	DCF

25 April 2023

### Market Outlook | Market Strategy

<ul> <li>Slowdown in domestic consumption.</li> <li>Intense competition in hypermarkets that may squeeze profit margins of cash-and-carry retail stores.</li> <li>Increasing leverage.</li> <li>Delays in the opening of new projects.</li> <li>Popularity of online trading channels.</li> <li>Uncertainties like natural disasters, riots, and terrorism.</li> <li>A slow recovery in consumption.</li> <li>Rising competition.</li> <li>Higher-than-expected opex.</li> </ul>	res.
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More stock picks are detailed in the following two pages.



	Home Product Center (HMPRO TB)	PTT Oil and Retail Business (OR TB)	PTT Exploration & Production (PTTEP TB)
Share price	Home Product Center PCL (HMPRO TB)	PTT Oil and Retail Business PCL (OR TB)	PTT Exploration & Production PCL (PTTEPTB)
performance	19.0 — Price Close 17.0 —	40.0 — Price Close  35.0	205.0 ——Price Close 185.0 ————————————————————————————————————
	15.0	30.0	165.0
	13.0	25.0	125.0
	11.0	20.0	85.0
	7.0	10.0	45.0
	5.0 Ct-20 Jun-21 Feb-22 Oct-22 Apr23	5.0 Feb.21 May.21 Aug.21 Nov.21 Feb.22 May.22 Aug.22 Nov.22 Feb.23 Apr.23	5.0 Jan-15 Nov-15 Sep-16 Jul-17 May-18 Mar-19 Jan-20 Nov-20 Sep-21 Jul-22 Apr23
Market cap (USDm)	5,295.28	7,661.78	18,040.20
Current price	THB14.00	THB22.20	THB158.00
Rating	BUY, TP: THB18.80	BUY, TP: THB29.00	BUY, TP: THB183.00
Sector	Retail	Energy	Energy & Petrochemical
Company	Home Product Center was established	PTT Oil and Retail Business operates an	PTT Exploration & Production is the
description	with the objective of operating a retail business in the home improvement	integrated oil and non-oil retailing platform in Thailand and abroad. These include the sale	Government's oil & gas exploration flagship. Major assets are predominantly
	segment by selling goods. The business	and distribution of petroleum products and	in Thailand, with exposure to Myanmar,
	also provides a complete range of	other products in retail and commercial	Malaysia, Indonesia, the United Arab
	services related to construction. This is in	marketing, eg coffee shops, other F&B	Emirates, and Oman.
	addition to refurbishment, renovation,	outlets, and convenience stores.	
	improvement of buildings, houses, and residential units through a 1-stop		
	shopping centre format under the		
	HomePro and Mega Home trade names		
	- the company's trademarks. It currently		
	operates HomePro stores in Thailand		
Business strengths	and Malaysia.	a Hadan an internation above and with	Under an integration chain & with
Dusiness strengths	<ul> <li>Thailand's largest retailer for home improvement.</li> </ul>	<ul> <li>Under an integration chain and with support from PTT group, the largest and</li> </ul>	support from the PTT group, the
	Provides fully integrated services, ie	integrated energy player in Thailand with	largest and integrated energy player
	home solutions and home services.	nationwide branches in Thailand and	in Thailand with strong market
	Has the ability to add house brand	neighboring countries.	position.
	products to consistently improve	Moving toward potential long-term	Long-term experience in oil & gas exploration, with several diversified
	margins and ensure high profitability.	business trends such as healthy foods, health and wellness, and EV-related	sites throughout the world
	Highly efficient in operating cost	businesses.	
	controls.		
Investment	Aggressive opening of 10 new stores	A few long holiday period in 2Q23 will	Selling prices are set to remain
highlights	in 2023 (2022: six), with three new	spur traveling activities as demand for	strong in 2Q23, given that the
	Mega Home stores are scheduled in 2Q23.	this has pent up since the pandemic.  The tourism sector is recovering, which	OPEC+ alliance recently announced a voluntary 1.15mbpd production cut
	<ul> <li>Limited impact of steel price volatility</li> </ul>	should spur demand for transportation.	to stabilise the oil market. Saudi
	on Mega Home.	Gasoline, diesel and aviation oil	Arabia will take the largest reduction,
	Expect 2Q23 earnings growth YoY	consumption are likely to recover.	with a quota of 500kbpd. Russia will
	and QoQ, based on an improving	Lifestyle businesses are likely to do	also extend its 500kbpd production
	growth in consumption during the	better in 2Q23, boosted by the occurrence of a few long holidays and	cut until end-2023. OPEC's influence remains strong, and its
	election campaigns, the high season	festivals like Songkran. Thailand will	strategy to protect the oil market –
	for home improvement activities,	also have a general election in May,	via production cuts – also remains
	electrical appliance sales during summer, the in-store HomePro Super	which is likely to spur consumption.	intact.
	Expo event in early April, and new	Its international business is likely to	More optimistic on Erawan site,     which proviously had site access.
	stores.	expand, while retail and oil mobility businesses should also grow through	which previously had site access issues — it now sees more
	Mega Home's efficiency	Café Amazon and oil stations.	development, as PTTEP has
	enhancements (procurement,		equipped more production rigs there
	product mix development) should strengthen 2H topline and profit		with more production in 2023.
	margins.		No huge impairment loss from overseas, unlike the previous year.
	• 2023F earnings may continue		overseas, utilike the previous year.
	reaching another record by growing		
	13% YoY.	D/F 205	
Valuations	DCF	P/E, DCF	DCF and prospective P/B
Risks	<ul><li>Slowdown in consumption.</li><li>Rising competition from smaller</li></ul>	Weaker-than-expected economic recovery and the return of the	Weaker-than-anticipated economic recovery.
	home improvement retailers.	pandemic situation.	More oil supply coming into the
	Delays in the opening of new stores	Changes in government regulations	market
	High-volume Mega Home business	could impact the sector negatively.	A worsening COVID-19
	undermining overall gross margins.	<ul> <li>Regulations changing for international businesses across countries.</li> </ul>	environment, with new strains
		pusitiesses actoss countiles.	entering the picture.
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	Siam Cement (SCC TB)
Share price	The Siam Cement PCL (SCC TB)
performance	Price Close
	510.0
	410.0
	310.0
	210.0
	110.0
	Jan-15 Nov-15 Sep-16 Jul-17 May-18 Mar-19 Jan-20 Nov-20 Sep-21 Jul-22 Apr23
Market cap (USDm)	10,664.37
Current price	THB309.00
Rating	BUY, TP: THB400.00
Sector	Building Materials
Company	Siam Cement operates as a holding
description	company that is engaged in industrial
	supplies and construction industries. It operates three core businesses:
	Investments in cement & building materials,
	chemicals, and paper packaging.
Dualmas tr tr	
Business strengths	Has the biggest market share in cement  and building marketisla within the
	and building materials within the domestic market.
	Large petrochemical business expansion into Vietnam – operations are
	likely to commence in the mid-year.
	All of its three major businesses are
	simultaneously recovering.
Investment	Petrochemical industry tensions have
=highlights	eased as regional demand, especially
	from China, gradually returns to pre-
	pandemic levels. This resulted in major product spreads rising QoQ. Note that
	HDPE-naphtha and PP-naphtha rose to
	USD396/tonne (-13% YoY, +10% QoQ)
	and USD380/tonne (-21% YoY, +26%
	QoQ). In addition, polyolefin sales
	volume rose to 420k tonnes in 1Q23 from the abnormal low of 331k tonnes
	in 4Q22 after the Rayong olefins
	cracker resumed operations in the
	second week of February.
	The cement business also expanded in
	1Q23, especially in terms of demand
	growth from both public infrastructure
	projects and the private sector. Cost
	management seems to be under better
	control, based on the rising average
	cement price. This should mitigate the
	impact of its high-base production cost, in spite of the decrease in coal costs.
	in spite of the decrease in odd costs.
	The challenging situation for the
	packaging business has eased YTD, as
	sales volumes of packaging paper grew significantly and the high-cost inventory
	stocked up during the spike in energy
	costs has been depleted. This business
	should grow more prominently in 2H23
	due to the demand from China and a
	seasonally stronger 3Q.
Valuations	DCF
Risks	Rising cost of coal – this is mainly used
	in cement production;
	Naphtha costs – which normally rise in tandem with global oil prices – may
	squeeze petrochemical spreads in the
	short term.



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term outlook remains uncertain

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12 months

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Γ	-	-
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## Corporate Governance Report Rating 2022 (CG Score) as of 27 Oct 2022

# publication uniformity uniformity uniformity

#### Companies with Excellent CG Scoring by alphabetical order

AAV	AWC	BWG	css	FSMART	ILINK	LALIN	MST	PDG	Q-CON	SCN	SPRC	THANA	TQM
ADVANC	AYUD	CENTEL	DDD	FVC	ILM	LHFG	MTC	PDJ	QH	SDC	SPVI	THANI	TRC
AF	BAFS	CFRESH	DELTA	GC	IND	LIT	MVP	PG	QTC	SEAFCO	SSC	THCOM	TRUE
AH	BAM	CGH	DEMCO	GEL	INTUCH	LOXLEY	NCL	PHOL	RATCH	SEAOIL	SSSC	THG	TSC
AIRA	BANPU	CHEWA	DOHOME	GFPT	IP	LPN	NEP	PLANB	RBF	SE-ED	SST	THIP	TSR
AJ	BAY	СНО	DRT	GGC	IRC	LRH	NER	PLANET	RS	SELIC	STA	THRE	TSTE
AKP	BBIK	CIMBT	DTAC	GLAND	IRPC	LST	NKI	PLAT	S	SENA	STEC	THREL	TSTH
ALLA	BBL	CK	DUSIT	GLOBAL	ITEL	MACO	NOBLE	PORT	S&J	SENAJ	STGT	TIPCO	TTA
ALT	BCP	CKP	EA	GPI	IVL	MAJOR	NSI	PPS	SAAM	SGF	STI	TISCO	TTB
AMA	BDMS	CM	EASTW	GPSC	JTS	MAKRO	NOBLE	PR9	SABINA	SHR	SUN	TK	TTCL
AMARIN	BEM	CNT	ECF	GRAMMY	JWD	MALEE	NSI	PREB	SAMART	SICT	SUSCO	TKN	TTW
AMATA	BEYOND	COLOR	ECL	GULF	K	MBK	NVD	PRG	SAMTEL	SIRI	SUTHAI	TKS	TU
ANAN	BGC	COM7	EE	GUNKUL	KBANK	MC	NYT	PRM	SAT	SIS	SVI	TKT	TVDH
AOT	BGRIM	COMAN	EGCO	HANA	KCE	MCOT	OISHI	PSH	SC	SITHAI	SYMC	TMILL	TVI
AP	BIZ	COTTO	EPG	HARN	KEX	METCO	OR	PSL	SCB	SMPC	SYNTEC	TMT	TVO
APURE	BKI	CPALL	ETC	HENG	KGI	MFEC	ORI	PTG	SCC	SNC	TACC	TNDT	TWPC
ARIP	BOL	CPF	ETE	HMPRO	KKP	MINT	OSP	PTT	SCCC	SONIC	TASCO	TNITY	U
ASP	BPP	CPI	FN	ICC	KSL	MONO	ото	PTTEP	SCG	SORKON	TCAP	TOA	UAC
ASW	BRR	CPN	FNS	ICHI	KTB	MOONG	PAP	PTTGC	SCGP	SPALI	TEAMG	TOP	UBIS
AUCT	BTS	CRC	FPI	III	KTC	MSC	PCSGH	PYLON	SCM	SPI	TFMAMA	TPBI	UPOIC



#### Companies with Very Good CG Scoring by alphabetical order

28	всн	CV	IMH	MBAX	PICO	SABUY	SRICHA	TPAC	хо
7UP	BE8	CWT	INET	MEGA	PIMO	SAK	SSF	TPCS	YUASA
ABICO	BEC	DCC	INGRS	META	PIN	SALEE	SSP	TPIPL	ZIGA
ABM	SCAP	DHOME	INSET	MFC	PJW	SAMCO	STANLY	TPIPP	
ACE	ВН	DITTO	INSURE	MGT	PL	SANKO	STC	TPLAS	
ACG	BIG	DMT	IRCP	MICRO	PLE	SAPPE	STPI	TPS	
ADB	BJC	DOD	IT	MILL	PM	SAWAD	SUC	TQR	
ADD	BJCHI	DPAINT	ITD	MITSIB	PMTA	SCI	SVOA	TRITN	
AEONTS	BLA	DV8	J	MK	PPP	SCP	SVT	TRT	
AGE	BR	EASON	JAS	MODREN	PPPM	SE	SWC	TRU	
AHC	BRI	<b>EFORL</b>	JCK	MTI	PRAPAT	SECURE	SYNEX	TRV	
AIE	BROOK	ERW	JCKH	NBC	PRECHA	SFLEX	TAE	TSE	
AIT	BSM	ESSO	JMT	NCAP	PRIME	SFP	TAKUNI	TVT	
ALUCON	BYD	ESTAR	JR	NCH	PRIN	SFT	TCC	TWP	
AMANAH	CBG	FE	KBS	NDR	PRINC	SGP	TCMC	UBE	
AMR	CEN	FLOYD	KCAR	NETBAY	PROEN	SIAM	TFG	UEC	
APCO	CHARAN	FSS	KIAT	NEX	PROS	SINGER	TFI	UKEM	
APCS	CHAYO	FTE	KISS	NINE	PROUD	SKE	TFM	UMI	
AQUA	CHG	GBX	KK	NATION	PSG	SKN	TGH	UOBKH	
ARIN	CHOTI	GCAP	KOOL	NNCL	PSTC	SKR	TIDLOR	UP	
ARROW	CHOW	GENCO	KTIS	NOVA	PT	SLP	TIGER	UPF	
AS	CI	GJS	KUMWEL	NPK	PTC	SMART	TIPH	UTP	
ASAP	CIG	GTB	KUN	NRF	QLT	SMD	TITLE	VIBHA	
ASIA	CITY	GYT	KWC	NTV	RCL	SMIT	TM	VL	
ASIAN	CIVIL	HEMP	KWM	NUSA	RICHY	SMT	TMC	VPO	
ASIMAR	CMC	HPT	L&E	NWR	RJH	SNNP	TMD	VRANDA	
ASK	CPL	HTC	LDC	occ	ROJNA	SNP	TMI	WGE	
ASN	CPW	HUMAN	LEO	OGC	RPC	so	TNL	WIIK	
ATP30	CRANE	HYDRO	LH	ONEE	RT	SPA	TNP	WIN	
В	CRD	ICN	LHK	PACO	RWI	SPC	TNR	WINMED	
BA	CSC	IFS	M	PATO	S11	SPCG	TOG	WORK	
ВС	CSP	IIG	MATCH	PB	SA	SR	TPA	WP	



### Companies with Good CG Scoring by alphabetical order

Α	BM	CTW	GSC	LEE	NFC	RPH	PTECH	TRUBB
A5	BROOK	D	HL	LPH	NSL	RSP	TC	TTI
Al	BSBM	DCON	HTECH	MATI	NV	SIMAT	TCCC	TYCN
ALL	BTNC	EKH	IHL	M-CHAI	PAF	SISB	TCJ	UMS
ALPHAX	CAZ	EMC	INOX	MCS	PEACE	SK	TEAM	UNIQ
AMC	CCP	EP	JAK	MDX	PF	SOLAR	THE	UPA
APP	CGD	EVER	JMART	MENA	PK	SPACK	THMUI	UREKA
AQ	CMAN	F&D	JSP	MJD	PPM	SPG	TKC	VARO
AU	СМО	FMT	JUBILE	MORE	PRAKIT	SQ	TNH	W
B52	CMR	GIFT	KASET	MPIC	PTL	STARK	TNPC	WFX
BEAUTY	CPANEL	GLOCON	KCM	MUD	RAM	STECH	TOPP	WPH
BGT	CPT	GLORY	KWI	NC	ROCK	SUPER	TPCH	YGG
BLAND	CSR	GREEN	KYE	NEWS	RP	SVH	TPOLY	

Score Range	Number of Logo	Description
Less than 50	No logo given	-
50-59	AND THE PARTY OF T	Pass
60-69	AND THE RESERVE AND THE RESERV	Satisfactory
70-79	<u> </u>	Good
80-89	$\triangle \triangle \triangle \triangle$	Very Good
90-100		Excellent

Source: http://www.thai-iod.com/th/projects-2.asp

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การเปิดเผลผลการสำรวจของสมาคมส่งเสริมสถาบันกรรมการบริษัทไทย (IOD) ในเรื่องการกำกับดูแลกิจการ (Corporate Governance) นี้เป็นการดำเนินการตำมนโยบายของสำนักงานคณะกรรมการกำกับหลักทรัพย์และตลาด หลักทรัพย์ โดยการสำรวจของ IOD เป็นการสำรวจและประเมินจากข้อมูลของบระทาจดทะเบียนในตลาดหลักทรัพย์แห่งประเทศไทยและตลาดหลักทรัพย์เอ็มเอไอ ที่มีการเบิดเผยต่อสาธารณะและเป็นข้อมูลที่ผู้ลงทุนทั่วไปสามารถเข้าถึงได้ ดังนั้นผลสำรวจดังกล่าวจึงเป็นการนำเสนอในมุมมองของบุคคลภายนอกโดยไม่ได้เป็นการประเมินการประเมิน

อนึ่ง ผลการสำรวจดังกล่าว เป็นผลการสำรวจ ณ วันที่ปรากฏในรายงานการกำกับดูและกิจการบริษัทจดทะเบียนไทยเท่านั้น ดังนั้นผลการสำรวจจึงอาจเปลี่ยนแปลงได้ภายหลังวันดังกล่าว ทั้งนี้บริษัทหลักทรัพย์ อาร์เอชบี จำกัด (มหาชน) มีได้ยืนยันหรือรับรองถึงความถูกต้องของผลการสำรวจดังกล่าวแต่อย่างใด



VCOM VGI VIIH WACOAL WAVE WHA WHAUP WICE WINNER XPG 7FN

# **Anti-Corruption Progress Indicator** (as of 1 Nov 22)

### ได้รับการรับรอง CAC

2S	BAM	CGH	DUSIT	GPI	JKN	MAKRO	NOK	PR9	SAAM	SMPC	TASCO	TOG	UKEM
7UP	BANPU	CHEWA	EA	GPSC	JR	MALEE	NSI	PREB	SABINA	SNC	TCAP	TOP	UOBKH
ADVANC	BAY	CHOTI	EASTW	GSTEEL	K	MATCH	NWR	PRG	SAPPE	SNP	TCMC	TOPP	UPF
AF	BBL	CHOW	EGCO	GULF	KASET	MBAX	OCC	PRINC	SAT	SORKON	TFG	TPA	UV
Al	BCH	CIG	EP	GUNKUL	KBANK	MBK	OGC	PRM	SC	SPACK	TFI	TPCS	VGI
AIE	BCP	CIMBT	EPG	HANA	KBS	MC	ORI	PROS	SCB	SPALI	TFMAMA	TPP	VIH
AIRA	BCPG	CM	ERW	HARN	KCAR	MCOT	PAP	PSH	SCC	SPC	TGH	TRU	WACOAL
AJ	BE8	CMC	ESTAR	HEMP	KCE	META	PATO	PSL	SCCC	SPI	THANI	TRUE	WHA
AKP	BEC	COM7	ETE	HENG	KGI	MFC	PB	PSTC	SCG	SPRC	THCOM	TSC	WHAUP
AMA	BEYOND	COTTO	FE	HMPRO	KKP	MFEC	PCSGH	PT	SCGP	SRICHA	THIP	TSTE	WICE
AMANAH	BGC	CPALL	FNS	HTC	KSL	MILL	PDG	PTG	SCM	SSF	THRE	TSTH	WIIK
AMATA	BGRIM	CPF	FPI	ICC	KTB	MINT	PDJ	PTT	SCN	SSP	THREL	TTA	XO
AMATAV	BKI	CPI	FPT	ICHI	KTC	MONO	PG	PTTEP	SEAOIL	SSSC	TIDLOR	TTB	YUASA
AP	BLA	CPL	FSMART	IFS	KWI	MOONG	PHOL	PTTGC	SE-ED	SST	TIPCO	TTCL	ZEN
APCS	BPP	CPN	FSS	III	L&E	MSC	PK	PYLON	SELIC	STA	TISCO	TU	ZIGA
AS	BROOK	CRC	FTE	ILINK	LANNA	MST	PL	Q-CON	SENA	STGT	TKS	TVDH	
ASIAN	BRR	CSC	GBX	INET	LH	MTC	PLANB	QH	SGP	STOWER	TKT	TVI	
ASK	BSBM	DCC	GC	INSURE	LHFG	MTI	PLANET	QLT	SINGER	SUSCO	TMILL	TVO	
ASP	BTS	DELTA	GCAP	INTUCH	LHK	NBC	PLAT	QTC	SIRI	SVI	TMT	TWPC	
AWC	BWG	DEMCO	GEL	IRC	LPN	NEP	PM	RATCH	SITHAI	SYMC	TNITY	U	
AYUD	CEN	DIMET	GFPT	IRPC	LRH	NINE	PPP	RML	SKR	SYNTEC	TNL	UBE	
В	CENTEL	DRT	GGC	ITEL	M	NKI	PPPM	RWI	SMIT	TAE	TNP	UBIS	
BAFS	CFRESH	DTAC	GJS	IVL	MAJOR	NOBLE	PPS	S&J	SMK	TAKUNI	TNR	UEC	

### ประกาศเจตนารมณ์เข้าร่วม CAC

AH	CHG	DHOUSE	EVER	J	KUMWEL	NRF	RS	SUPER	TQM	VIBHA
ALT	CI	DOHOME	FLOYD	JMART	LDC	NUSA	SAK	SVT	TRT	W
APCO	CPR	ECF	GLOBAL	JMT	MEGA	OR	SIS	TKN	TSI	WIN
ASW	CPW	EKH	ILM	JTS	NCAP	PIMO	SSS	TMD	VARO	
B52	DDD	ETC	INOX	KEX	NOVA	PLE	STECH	TMI	VCOM	

คำชี้แลง: ข้อมูลบริษัทที่เข้าร่วมโครงการแนวร่วมปฏิบัติของภาคเอกชนไทยในการต่อต้านทุจริต (Thai CAC) ของสมาคมส่งเสริมสถาบันกรรมการบริษัทไทย มี 2 กลุ่ม

Source: www.cqthailand.org

Disclaimer: The disclosure of the Anti-Corruption Progress Indicators of a listed company on the Stock Exchange of Thailand, which is assessed by the relevant institution as disclosed by the Office of the Securities and Exchange Commission, is made in order to comply with the policy and sustainable development plan for the listed companies. The relevant institution made this assessment based on the information received from the listed company, as stipulated in the form for the assessment of Anti-corruption which refers to the Annual Registration Statement (Form 56-1), Annual Report (Form 56-2), or other relevant documents or reports of such listed company. The assessment result is therefore made from the perspective of a third party. It is not an assessment of operation and is not based on any inside information. Since this assessment is only the assessment result as of the date appearing in the assessment result, it may be changed after that date or when there is any change to the relevant information. Nevertheless, RHB Securities (Thailand) Public Company Limited does not confirm, verify, or certify the accuracy and completeness of the assessment result.

การเปิดเผยการประเมินดัชน์ชี้วัดความคืบหน้าการป้องกันการมีส่วนเกี่ยวข้องกับการทุจริตคอร์รัปชัน (Anti-corruption Progress Indicators) ของบริษัทจดทะเบียนโนตลาดหลักทรัพย์แห่งประเทศไทยที่จัดทำโดยสถาบันที่เกี่ยวข้องซึ่งมีการเปิดเผยโดย สำนักงาน คณะกรรมการกำกับหลักทรัพย์ และตลาดหลักทรัพย์นี้ เป็นการดำเนินการตามนโยบาย และตามแผนพัฒนาความยั่งยืนสำหรับบริษัทจด ทะเบียนโดยผลการประเมินดังกล่าว สถาบันที่เกี่ยวข้องอาศัยข้อมูลที่ได้รับจากบริษัทจดทะเบียนตามที่ บริษัทจดทะเบียนได้ระบุโนแบบแสดง ข้อมูลเพื่อการประเมิน Anti-Corruption ซึ่งอ้างอิงข้อมูลมาจากแบบแสดงรายการข้อมูลประจำปี แบบ (56-1) รายงานประจำปี แบบ (56-2) หรือในเอกสารหรือรายงานอื่นที่เกี่ยวข้องของบริษัทจดทะเบียนนั้น แล้วแต่ กรณี ดังนั้น ผลการประเมินดังกล่าวจึงเป็นการนำเสนอในมุมมอง ของสถาบันที่เกี่ยวข้องซึ่งเป็นบุคคลภายนอก โดยมีได้เป็นการประเมินการปฏิบัติของบริษัทจดทะบียนในตลาดหลักทรัพย์แห่งประเทศไทย และมีได้ใช้ข้อมูลภายในเพื่อการประเมิน เนื่องจากผลการประเมินดังกล่าวเป็นเพียงผลการประเมิน ณ วันที่ปรากฏในผลการประเมินท่านั้น ดังนั้นผลการประเมินจึงอาจเปลี่ยนแปลงได้ภายหลังวันดังกล่าว หรือรับรองความถูกต้องครบถ้วนของผลประเมินดังกล่าวแต่อย่างใด ทั้งนี้บริษัท หลักทรัพย์ อาร์เอชบี จำกัด (มหาชน) มีได้ยืนยันตรวจสอบหรือรับรองความถูกต้องของผลประเมินดังกล่าวแต่อย่างใด ทั้งนี้บริษัท



<sup>-</sup>ได้ประกาศเจตนารมณ์เข้าร่วม CAC

<sup>-</sup>ได้รับการรับรอง CAC